



Rugby Architectural Building Products is a full-line wholesale distributor of specialty building products with roots going back to 1871. Our primary business is the wholesale distribution of non-structural and decorative architectural grade building products. Our customers produce end products for diverse interior environments including commercial, industrial, retail, residential and institutional markets.

Headquartered in Concord, NH, with over \$500 million in annual revenues, Rugby's 700 employees serve over 30,000 customers across the United States. Our geographic footprint covers 41 states, serviced by 31 facilities, a fleet of over 100 trucks, and a sales force of 170 knowledgeable professionals.

To more efficiently serve its diverse markets, Rugby operates two distinct distribution channels:

1. The Distribution Group: 26 Regional Distribution Centers place large diverse material inventories close to our customers. The product offering varies by region but generally includes: TFL, hardwood plywood, composite panels, solid surface materials, countertops, high-pressure laminates, hardwood lumber, cabinet hardware, mouldings, and industrial wood coatings. To meet the specialized needs of the local customer base, many locations offer value-added support services that include: Pre-hanging of interior and exterior doors and windows, post-formed countertop fabrication, laminated panels, custom hardwood moulding, hardwood lumber ripping and facing.
2. The Door and Window Group: 5 Door, Window and Millwork facilities provide fabrication and pre-hanging services of interior and exterior doors and windows. These facilities distribute a wide range of accessories for the door and window market.

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