



# About Medtechnica

Founded in 1953, Medtechnica specializes in importing, marketing, sales and technical support of medical devices and equipment. A subsidiary of the Ilex Group (TASE:ILX), the company partners with international blue-chip companies, healthcare professionals and purchasing departments to provide them with holistic solutions for the Israeli market.

Our customers include HMOs, public hospitals, the Ministry of Health, the Ministry of Defense, the Israeli Police Department, and private health institutions and clinics, as well as private customers.

## Our vision

We strive to continue leading and promoting the medical equipment and devices industry within the Israeli healthcare market. Our vast knowledge and experience, as well as our up-to-date, advanced technology, empower us to provide support and holistic solutions to clinical teams and improve patients' wellbeing and quality of life.

## Our values

Our values express what we believe in; they represent our company's spirit and culture, and they guide us to ensure that our customers and partners receive the precise solutions they need to provide exemplary care in order to enhance the patients' quality of life.



### People First

Every member of the Medtechnica team is driven by a strong service ethic that makes our partners and customers



### Accountability

At Medtechnica, accountability is an integral value we strive to always uphold. We define clear objectives and focus our efforts and attention



### Innovative Solutions

In an age of rapid technological innovation, we are passionate about being at the forefront of



### Promoting Health & Wellbeing

We believe that adapt advanced technologies

### About Us

... understanding their challenges, meeting their needs, and exceeding their expectations.

### Values

... hold ourselves accountable for our actions and results. It's a part of who we are – as a company, and as human beings.

### Corporate & Social Responsibility

... opportunities that benefit our partners, while continuing to provide exceptional and innovative solutions to our clinical teams and their patients.

### Management Team

... more than the "know-how" needed to provide creative solutions; it's about taking the time to invest in improving the quality of care that the patients receive, leading to the best healthcare possible.

# 170+

Employees

# 60+

Turnkey projects in last decade

# 104M\$

Revenues (2021)

# 11.2M\$

EBITDA (11% of sales in 2021)

## Customer base

### 63%

State and public institutions

### 18%

Private hospitals, stores and private medical institutions

### 19%

Private institutions

## Our products

### Diagnostics

### Treatment

### Services

Including imaging (X-ray, ultrasound devices and instruments, mammography), monitoring devices (monitors, ECG devices and blood pressure monitors), medical photography (endoscopy, bronchoscopy) and laboratories.

# Corporate and Social Responsibility

What we do is important, but how we do it is just as important.

Patient safety, quality, and integrity are at the center of our culture and a part of our company mission. In addition to attaining our business objectives, we also aim to be a responsible partner in society by acting with integrity toward our employees, customers, business partners, and the larger community, within which we operate.

Beyond working closely with Israel's healthcare system, The Ilex Group, including Ilex medical, Medtechnica, and Flight, contributes to projects that benefit Israeli society. We donate our time and resources towards helping people with disabilities reach their optimal professional potential.

## Our group is involved in two main projects



### Grown-ups in Uniform

Over the past four years, the Ilex Group has financially supported "Grown-ups in Uniform," a youth group that assists youth with disabilities integrate into the Israeli Defense Forces and into Israeli society, with the main goal being to eventually integrate them into civilian employment, so that they can live as independent a life as possible.

[Learn more about this organization here >>](#)



### Education for Excellence

Additionally, we have decided to focus our efforts on contributing to causes that are close to our hearts as a company. Within this framework, our employees volunteered to teach youth through "Education for the Peaks," an organization that works to promote excellence and realize children's potential, as they work towards academic, personal and social success. The group's employees volunteer every week throughout the year, teaching the youth either one-on-one or as part of a science course, covering topics such as, introduction to medicine, microorganisms, the respiratory system, the immune system, ultrasound, resuscitation, and more.



[Learn more about this organization here >>](#)

## Management Team

### Dr. Moshe Benshaul

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Chairman

Dr. Moshe Benshaul founded the Ilex Group in 1984 and has led the group to success as its former CEO...

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### Tammy Galili

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CEO Ilex Medical

Tammy joined the company in 1996. Prior to her current position, Mrs. Galili was the company's VP Op...

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### Boaz Yehezkel

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CEO Medtechnica

Before becoming CEO, Boaz headed up our Hospital division. Upon joining the company in 2006, he ran ...

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### Lilach Mani

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CFO

Lilach has been the company's CFO since 2016, having first served as the company's comptroller. Prio...

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### Meir Kadosh

+

VP Hospital Division

Prior to joining the company, Meir was the business manager at Medtronic Israel, where he also serve...

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### Claude Benshaul

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VP Operations

Claude Benshaul joined the company in 1984. Before being appointed to the position of VP Operations,...

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### Ravit Kremer

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VP imaging & Cardiology Division

Ravit has over 15 years of experience in the healthcare industry, in direct sales, as well as in mar...

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### Nir Bachman

+

VP Service & Project Division

Nir is an expert in medical device technical services, project management, engineering and operation...

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### Oshrat Ben Gershon

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VP of Supply Chain

Oshrat has over 10 years of experience in supply chain management, logistics, importation, and opera...

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### Anat Tamir

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HR Manager

Anat joined Medtechnica in 2019 and has been working at Ilex Group since 2010. Anat holds a BSc in p...

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## Contact us

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We are part of  
illex-Medical Group

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