



**1Q 2020
Executive Summary
and
General Comments**

8 May 2020

1Q 2020 Results – YoY Comparison



(S\$m)	1Q 2020	1Q 2019	%	REMARKS
Revenue	673.0	928.8	(27.5)	1Q 2020 revenue performance was gated by: 1. disruptions to the global supply chain in China, Malaysia and Singapore and 2. Factory lockdowns in China, Spain, US and Malaysia, mainly impacting the second half of 1Q 2020. The above were caused by lockdown measures implemented in several countries.
Profit before tax	69.9	106.2	(34.2)	
PBT Margin (%)	10.4	11.4		
Income tax expense	(9.6)	(15.4)	(37.9)	
Effective Tax Rate (%)	13.7	14.5		
Net profit	60.3	90.9	(33.6)	
Net Margin (%)	9.0	9.8		
Fully diluted EPS (cents)	20.8	31.5	(34.0)	

▼ In collaboration with our global partners, business associations such as The American Chamber of Commerce and local authorities including MIDA and EDB, the Group obtained exemption approvals for the manufacturing of some “essential products” and its related supply chain.

Balance Sheet Summary

(\$'m)	31 March 2020	31 December 2019	
Cash & Bank Balances	853.6	714.5	↑
Bank Loans	(1.1)	(1.1)	
Net Cash Position	852.5	713.4	↑
Trade Receivables	724.4	898.9	
Trade Payables	(454.4)	(490.3)	
Inventories	807.7	706.2	
Working Capital	1,077.6	1,114.7	↓
Shareholders' Equity	2,629.5	2,496.2	
Total Equity	2,632.1	2,498.6	
Net Asset Value per Share	S\$9.11	S\$8.65	↑

Cash position increased by 19.5%

Net cash position improved by 19.5%

Working Capital 3.3% lower

NAV per share up by 5.3%

- ▼ With a challenging 1Q behind us, Venture is looking ahead of the lifting of the lockdown of its global supply chain as well as all of its operating entities in China, Malaysia, Singapore, Spain and US.

- ▼ The Venture Group's businesses are deemed as suppliers of both "essential products" as well as "essential services". By end April, most if not all of its operating entities received exemptions to operate without headcount or working hours constraints. As such, the supply side of our businesses have resumed operations while continuing to comply with all safety and precautionary measures for employees who work on sites.

- ▼ We remain focused on working closely with all our customers/partners to scale up the demand-side. We see continued strengths in demand for services/products/devices/modules in technology domains such as:-
 - Life Science,
 - Medical and Wellness,
 - Semiconductor-related Equipment,
 - Communications and Networking modules and products,
 - Diagnostic and Research equipment,
 - Instrumentation for Test & Measurement.

- ❖ Our products that are being used to help Covid-19-infected individuals, such as ventilators and high throughput qPCR and dPCR equipment for testing, monitoring and automating workflow processes, including those used for sample prep, library prep, next-gen sequencing and the related supply chains, are in strong demand.
- ❖ Some realignment of the global supply chain seems inevitable, and this presents opportunities for the Venture Group. Potential beneficiaries of these opportunities are our entities in Singapore and Malaysia.
- ❖ The strategic direction that Venture has taken over the past several years, has positioned the Group well to take advantage of any rebound or surge in the ecosystems of interests. Venture has managed this current fluid period in its stride and is more than future ready. We will continue to pay attention to achieving a robust and healthy balance sheet to sustain us for the long term. The Group is able and motivated to invest judiciously in advancing innovative and differentiating capabilities in selected technology domains to create impactful value for all its partners and customers globally, through our next-gen Clusters of Excellence.

This presentation may contain certain forward-looking statements including, but not limited to, statements as to future operating results and plans.

These statements are based on our assumptions and estimates and are subject to known and unknown risks and uncertainties and other factors which may cause the actual results, performance or achievements of the Group to differ materially from any future results, performance or achievements expressed or implied by those projected in the forward-looking statements.

Consequently, readers are cautioned not to place undue reliance on any forward-looking statements.