

(Unit: Millions of yen)

FY2018	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2017 to Jun. 2017	Jul. 2017 to Sep. 2017	Apr. 2017 to Sep. 2017	Oct. 2017 to Dec. 2017	Jan. 2018 to Mar. 2018	Oct. 2017 to Mar. 2018	Apr. 2017 to Mar. 2018
Net Sales	854,770	831,539	1,686,309	878,327	840,585	1,718,912	3,405,221
Operating Income	119,344	92,781	212,125	94,180	73,142	167,322	379,447
Ordinary Income	119,273	93,453	212,726	90,390	76,818	167,208	379,934
Net Income	82,326	2,679	85,005	67,838	67,511	135,349	220,354

* Net income is "Net income attributable to owners of parent".

(Unit: Millions of yen)

	FY2018						
	1st Quarter Apr. 2017 to Jun. 2017	2nd Quarter Jul. 2017 to Sep. 2017	1st half Apr. 2017 to Sep. 2017	3rd quarter Oct. 2017 to Dec. 2017	4th quarter Jan. 2018 to Mar. 2018	2nd Half Oct. 2017 to Mar. 2018	Full Year Apr. 2017 to Mar. 2018
Net sales	854,770	831,539	1,686,309	878,327	840,585	1,718,912	3,405,221
Cost of sales	597,078	595,005	1,192,083	633,841	616,782	1,250,623	2,442,706
Gross profit	257,692	236,534	494,226	244,486	223,803	468,289	962,515
Selling, general and administrative expenses	138,348	143,753	282,101	150,306	150,661	300,967	583,068
Operating income	119,344	92,781	212,125	94,180	73,142	167,322	379,447
Non-operating income	7,575	3,309	10,884	(1,360)	4,777	3,417	14,301
Interest income	1,161	1,531	2,692	1,688	2,432	4,120	6,812
Dividends income	365	157	522	412	440	852	1,374
Equity in earnings of affiliates	174	225	399	(364)	743	379	778
Foreign exchange gains	5,685	66	5,751	(3,513)	(2,238)	(5,751)	0
Gain on valuation of derivatives	-	-	-	-	2,266	2,266	2,266
Other	190	1,330	1,520	417	1,134	1,551	3,071
Non-operating expenses	7,646	2,637	10,283	2,430	1,101	3,531	13,814
Interest expenses	392	399	791	302	286	588	1,379
Foreign exchange losses	-	-	-	-	7,395	7,395	7,395
Loss on valuation of derivatives	6,483	1,265	7,748	(2,879)	(4,869)	(7,748)	0
Loss on taxation of overseas subsidiary	-	-	-	3,708	(3,708)	0	0
Depreciation	-	-	-	-	1,025	1,025	1,025
Other	771	973	1,744	1,299	972	2,271	4,015
Ordinary income	119,273	93,453	212,726	90,390	76,818	167,208	379,934
Extraordinary income	221	581	802	470	4,668	5,138	5,940
Gain on sales of noncurrent assets	115	40	155	188	220	408	563
Gain on sales of investment securities	92	538	630	96	3,892	3,988	4,618
Other	14	3	17	186	556	742	759
Extraordinary loss	1,276	83,768	85,044	1,701	1,789	3,490	88,534
Loss on sales and retirement of noncurrent	1,219	1,680	2,899	1,327	1,174	2,501	5,400
Loss related to airbags	-	81,261	81,261	0	0	0	81,261
Impairment loss	-	-	-	0	31	31	31
Other	57	827	884	374	584	958	1,842
Income before income taxes and minority	118,218	10,266	128,484	89,159	79,697	168,856	297,340
Total Income taxes	35,726	7,317	43,043	21,082	11,476	32,558	75,601
Net Income	82,492	2,949	85,441	68,077	68,221	136,298	221,739
Net income attributable to non-controlling interests	166	270	436	239	710	949	1,385
Net income attributable to owners of parent	82,326	2,679	85,005	67,838	67,511	135,349	220,354

(Unit: Millions of yen)

	FY2018			
	As of Jun.30, 2017	As of Sep.30, 2017	As of Dec.31, 2017	As of Mar.31, 2018
(Assets)				
Current assets	1,839,464	1,861,724	1,834,433	1,895,210
Cash and deposits	732,128	733,064	713,922	765,397
Notes and accounts receivable-trade	139,052	152,094	147,049	155,247
Lease investment assets	17,879	17,258	15,825	17,120
Short-term investment securities	265,789	272,426	249,568	242,573
Merchandise and finished goods	206,760	206,902	216,445	202,435
Work in process	56,347	58,877	57,997	52,307
Raw materials and supplies	37,105	42,117	46,141	42,448
Deferred tax assets	108,726	106,632	108,709	124,766
Short-term loans receivable	180,142	181,257	185,941	185,364
Other	95,936	91,440	93,200	107,893
Allowance for doubtful accounts	(400)	(343)	(364)	(340)
Noncurrent assets	941,743	958,993	958,753	989,103
Property, plant and equipment	672,745	681,100	672,217	703,108
Buildings and structures, net	179,732	190,340	192,753	207,133
Machinery, equipment and vehicles, net	170,939	178,641	172,844	169,814
Land	184,194	184,127	183,320	184,339
Vehicles and equipment on operating leases, net	27,876	25,099	16,662	18,638
Construction in progress	48,855	42,893	50,484	55,908
Other, net	61,149	60,000	56,154	67,276
Intangible assets	25,185	25,479	26,204	28,293
Other	25,185	25,479	26,204	28,293
Investments and other assets	243,813	252,414	260,332	257,702
Investment securities	112,741	119,319	124,076	113,465
Net defined benefit asset	227	230	1,297	82
Deferred tax assets	20,787	20,619	20,549	32,244
Other	113,507	115,564	117,749	115,273
Allowance for doubtful accounts	(3,449)	(3,318)	(3,339)	(3,362)
Total assets	2,781,207	2,820,717	2,793,186	2,884,313

(Unit: Millions of yen)

	FY2018			
	As of Jun.30, 2017	As of Sep.30, 2017	As of Dec.31, 2017	As of Mar.31, 2018
(Liabilities)				
Current liabilities	1,022,809	1,049,117	1,009,752	1,051,006
Notes and accounts payable-trade	329,198	318,668	303,810	320,137
Electronically recorded obligations-operating	87,730	69,939	71,076	64,863
Short-term loans payable	44,058	31,680	26,898	22,082
Current portion of long-term loans payable	30,217	31,611	34,811	42,982
Current portion of bonds	-	-	-	-
Income taxes payable	33,213	26,505	2,821	45,372
Accrued expenses	211,347	221,615	252,997	255,914
Provision for bonuses	35,701	24,239	12,076	24,131
Provision for product warranties	61,482	63,478	65,809	34,743
Provision for loss on construction contracts	202	189	183	160
Provision for loss on business liquidation	3,359	3,513	2,992	3,098
Provision for loss related to airbags	-	81,261	68,600	64,711
Other	186,302	176,419	167,679	172,813
Noncurrent liabilities	262,867	266,335	262,694	272,284
Bonds payable	-	-	-	-
Long-term loans payable	36,463	34,276	30,160	21,138
Deferred tax liabilities	28,199	28,064	25,537	20,305
Provision for product warranties	-	-	-	35,801
Provision for retirement benefits	418	442	466	447
Net defined benefit liability	19,057	19,641	18,819	19,337
Other	178,730	183,912	187,712	175,256
Total liabilities	1,285,676	1,315,452	1,272,446	1,323,290
(Net Assets)				
Shareholders' equity	1,507,644	1,510,470	1,523,071	1,590,477
Capital stock	153,795	153,795	153,795	153,795
Capital surplus	160,178	160,197	160,197	160,197
Retained earnings	1,200,845	1,203,525	1,216,130	1,283,539
Treasury stock	(7,174)	(7,047)	(7,051)	(7,054)
Accumulated other comprehensive income	(18,929)	(12,449)	(9,930)	(37,633)
Valuation difference on available-for-sale securities	9,040	10,099	11,087	7,038
Foreign currency translation adjustment	(15,716)	(10,910)	(9,998)	(36,193)
Remeasurements of defined benefit plans	(10,371)	(9,744)	(9,119)	(10,136)
Remeasurements of other postretirement benefits of foreign consolidated subsidiaries	(1,882)	(1,894)	(1,900)	1,658
Non-controlling interests	6,816	7,244	7,599	8,179
Total net assets	1,495,531	1,505,265	1,520,740	1,561,023
Total liabilities and net assets	2,781,207	2,820,717	2,793,186	2,884,313

【Sales】

(Unit: Millions of yen)

FY2018	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2017 to Jun. 2017	Jul. 2017 to Sep. 2017	Apr. 2017 to Sep. 2017	Oct. 2017 to Dec. 2017	Jan. 2018 to Mar. 2018	Oct. 2017 to Mar. 2018	Apr. 2017 to Mar. 2018
Automobiles	812,202	787,827	1,600,029	833,899	800,938	1,634,837	3,234,866
Aerospace	33,942	34,067	68,009	38,679	35,475	74,154	142,163
Others*	8,626	9,645	18,271	5,749	4,172	9,921	28,192
Total	854,770	831,539	1,686,309	878,327	840,585	1,718,912	3,405,221

*The "Industrial Products" segment has been included in "Other" since the 3rd quarter of FYE March 2017 reporting.

【Operating Income】

FY2018	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2017 to Jun. 2017	Jul. 2017 to Sep. 2017	Apr. 2017 to Sep. 2017	Oct. 2017 to Dec. 2017	Jan. 2018 to Mar. 2018	Oct. 2017 to Mar. 2018	Apr. 2017 to Mar. 2018
Automobiles	116,790	88,493	205,283	85,013	71,158	156,171	361,454
Aerospace	1,815	2,359	4,174	7,400	685	8,085	12,259
Others*	1,227	1,137	2,364	1,598	1,104	2,702	5,066
Elimination and corporate	(488)	792	304	169	195	364	668
Total	119,344	92,781	212,125	94,180	73,142	167,322	379,447

*The "Industrial Products" segment has been included in "Other" since the 3rd quarter of FYE March 2017 reporting.

【Sales】

(Unit: Millions of yen)

FY2018	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2017 to Jun. 2017	Jul. 2017 to Sep. 2017	Apr. 2017 to Sep. 2017	Oct. 2017 to Dec. 2017	Jan. 2018 to Mar. 2018	Oct. 2017 to Mar. 2018	Apr. 2017 to Mar. 2018
Japan	241,379	256,557	497,936	244,245	269,644	513,889	1,011,825
North America	563,542	529,115	1,092,657	579,391	520,730	1,100,121	2,192,778
Others	49,849	45,867	95,716	54,691	50,211	104,902	200,618
Total	854,770	831,539	1,686,309	878,327	840,585	1,718,912	3,405,221

【Operating Income】

(Unit: Millions of yen)

FY2018	1st Quarter	2nd Quarter	1st half	3rd quarter	4th quarter	2nd Half	Full Year
	Apr. 2017 to Jun. 2017	Jul. 2017 to Sep. 2017	Apr. 2017 to Sep. 2017	Oct. 2017 to Dec. 2017	Jan. 2018 to Mar. 2018	Oct. 2017 to Mar. 2018	Apr. 2017 to Mar. 2018
Japan	93,398	65,220	158,618	83,327	53,044	136,371	294,989
North America	23,299	20,605	43,904	14,255	11,241	25,496	69,400
Others	868	1,521	2,389	1,255	3,506	4,761	7,150
Elimination and corporate	1,779	5,435	7,214	(4,657)	5,351	694	7,908
Total	119,344	92,781	212,125	94,180	73,142	167,322	379,447

* North America: United States and Canada