

CHUBB®

A Global Leader in  
P&C Insurance  
Fourth Quarter 2020

“The Chubb name carries our promise of superior service, underwriting and execution. Our unique combination of people, products and places positions us to meet the needs of clients no matter where they are in the world.”

— Evan Greenberg, Chairman & CEO

# Who We Are

- The world's largest publicly traded property and casualty (P&C) insurer, based on market capitalization of \$69.4 billion.\*
- A truly global company, with local operations in 54 countries and territories.
- Insurance is our only business.
- Well balanced by product and customer:
  - A global leader in traditional and specialty P&C coverage for industrial commercial and mid-market companies
  - The largest commercial lines insurer in the U.S. and one of the largest financial lines writers globally
  - The leading personal lines insurer for America's successful individuals and families and a large personal lines provider globally
  - A global leader in personal accident and supplemental health insurance
  - A P&C reinsurer
  - An international life insurer focused on Asia
- Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE:CB) and is a component of the S&P 500 index.
- Exceptional financial strength, managing risk conservatively in both underwriting and investing.
- Core operating insurance companies are rated "AA" for financial strength by S&P and "A++" by A.M. Best.

\*At December 31, 2020

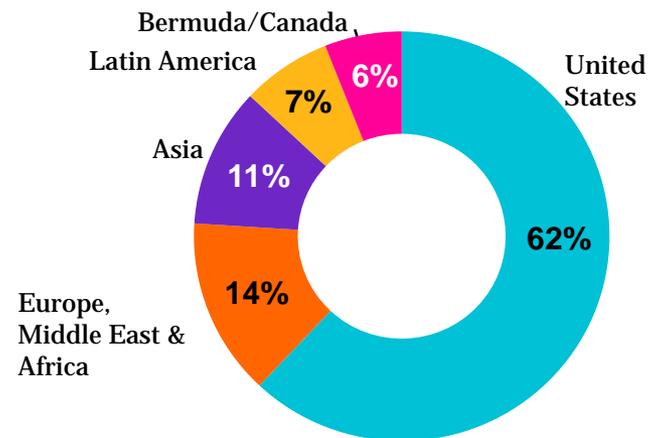
Source: SNL

# Global Reach

- Chubb has an extensive local presence globally, with insurance professionals and operating subsidiaries in 54 countries and territories.
- About 40 percent of the company’s business is transacted outside the United States.



**Geographic Sources of Premium\***



**North America**

Premiums*	<b>\$28.4 billion</b>
Employees	<b>16,400</b>
Offices	<b>161</b>

**Europe, Middle East & Africa**

Premiums*	<b>\$5.8 billion</b>
Employees	<b>3,800</b>
Offices	<b>81</b>

**Asia**

Premiums*	<b>\$4.4 billion</b>
Employees	<b>6,000</b>
Offices	<b>237</b>

**Latin America**

Premiums*	<b>\$2.7 billion</b>
Employees	<b>5,000</b>
Offices	<b>109</b>

\* FY 2020 gross premiums written

# Product Breadth

- Chubb has one of the largest product portfolios in the global insurance industry.
  - More than 200 distinct commercial insurance and reinsurance products and services
  - Specialty coverages for clients ranging from multinational corporations, middle market companies and small businesses to consumers

## Products and Services

### Commercial Property & Casualty

Full range of traditional and specialty products for businesses of all sizes

### Accident & Health

Personal accident, supplemental health and travel accident insurance

### Agriculture

Crop insurance and farm and ranch-related agribusiness

### Personal Lines

Traditional and high-value automobile, homeowners, recreational marine/aviation, valuables and umbrella liability coverage; specialty coverage such as mobile phone handset insurance

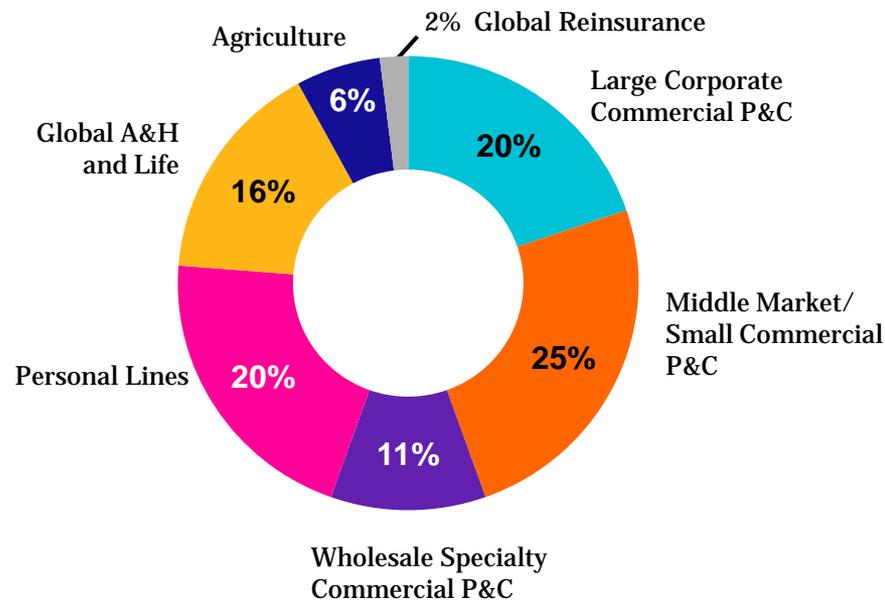
### Reinsurance

Property catastrophe, casualty, A&H and other coverages

### Life

Savings and protection-oriented products

## Premium Distribution by Product\*



\*FY 2020 net premiums written

# Business Units with Extensive Distribution Capabilities

- Chubb's insurance products are distributed through retail and wholesale brokers, independent and captive agents, bancassurance, mobilassurance, direct marketing and direct-to-consumer platform partnerships.

## North America

### Major Accounts

Commercial P&C insurance products for the large corporate market sold by retail brokers

### Middle Market

Commercial P&C insurance products for middle market companies sold by independent agents and retail brokers

### Small Business

P&C insurance products for small commercial clients sold by independent agents and retail brokers

### Personal Risk Services

Personal insurance products and services, including home, auto, valuables, umbrella and recreational marine insurance, for successful individuals and families sold by independent agents and brokers

### Westchester

Commercial P&C excess and surplus lines sold through wholesale brokers

### Chubb Bermuda

Liability, property, political risk coverages and captive programs sold by large international brokers

### Agriculture

Crop insurance from Rain and Hail and farm and other P&C coverages, sold by agents and brokers

### Combined Insurance

Personal accident and supplemental health insurance coverages sold by captive agents

## Overseas General

### International

Commercial P&C, A&H, and traditional and specialty personal lines sold by retail brokers, agents and other channels in five regions:

**Europe:** Operations in the U.K. and 18 other countries comprised of P&C commercial lines and consumer lines, including A&H and specialty personal lines

**Asia Pacific:** Operations in 14 countries – six with both life and non-life operations – serving commercial customers and consumers with P&C, A&H and personal lines

**Latin America:** Operations in nine countries serving commercial customers with P&C products and consumers through A&H and personal lines

**Far East:** Operations in Japan serving commercial customers with P&C products and consumers through A&H and personal lines

### Middle East & Africa:

Operations in eight countries serving commercial customers with P&C products and consumers through A&H and personal lines

### Chubb Global Markets

Commercial P&C excess and surplus lines and A&H sold by wholesale brokers in the London market and through Lloyd's

## Life

### Chubb Life

Protection and savings products sold by agents, brokers, telemarketing, bancassurance, mobilassurance and other channels in Asia.

## Reinsurance

### Chubb Tempest Re

P&C reinsurance sold worldwide by reinsurance brokers

# Commercial Property & Casualty

- For large corporations and multinationals, Chubb's underwriting, claims and risk engineering professionals have the underwriting expertise, risk appetite and global network to tailor insurance coverage and services to help clients reduce risk and mitigate loss.
- For middle market businesses, Chubb delivers a broad range of high-quality customized and packaged products and services.
- For small businesses, coverage includes packaged and customized solutions to meet specific needs.

## Products and Industry Practices

### Commercial Coverages

- Agriculture
- Aviation/Aerospace
- Business Owners Policy (BOP)
- Builders Risk
- Commercial Auto
- Contract Liability
- Construction/Wrap-Ups
- Crime and Fidelity
- Cyber
- Directors & Officers
- Energy & Power Generation
- Employment Practices Liability
- Environmental
- Equipment Breakdown
- Events Liability
- Excess/Umbrella
- Fiduciary Liability
- Financial Lines
- Foreign Casualty
- General Liability
- Group Personal Excess Liability
- Kidnap & Ransom
- Management Liability
- Marine — Inland/Ocean
- Media Liability
- Medical Risk
- Mergers & Acquisitions
- Package
- Political Risk/Trade Credit
- Product Liability/Recall
- Property
- Railroad Liability
- Professional Liability
- Specialty Casualty
- Surety
- Transactional Risk
- Workers' Compensation
- Workplace Violence Expense

### Industry Practices

- Advanced Manufacturing
- Clean Tech
- Construction
- Cultural Institutions
- Educational Institutions
- Energy
- Federal Government Contractors
- Financial Institutions
- Food Processing/Distribution
- Global Mergers & Acquisitions
- Healthcare
- Healthcare Information Technology
- Law Firms
- Life Sciences
- Manufacturing
- Marine Operations
- Media/Entertainment
- Mergers & Acquisitions
- Multinational
- Not-for-Profit Organizations
- Professional Services Firms
- Private Companies
- Private Equity
- Program Business
- Public Entities
- Real Estate & Hospitality
- Technology
- Transportation
- Wineries

# Accident & Health

- Chubb works with distribution partner organizations worldwide to offer affordable personal accident and supplemental health insurance products to employees, members and customers.
- Products include employee benefits, special insurance offered through affinity marketing programs, associations and agents, as well as in the commercial market for group coverage.

## Products and Partners

### Products

- Personal accident (*individual and group*)
- Supplemental health and disability (*hospital income, critical illness, cancer, disability*)
- Travel insurance (*business and leisure*)
- Student accident (*international travel, study abroad*)
- Global medical
- Employee benefits
- Payment protection (*life, disability, unemployment*)

### Sponsoring partners

- Employers
- Financial institutions
- Colleges, universities and other learning institutions
- Affinity groups (*associations, labor unions, etc.*)
- Cruise lines, travel agencies and tour operators
- Industries (*retailers, utilities, telecommunications companies, etc.*)

# Personal Lines Insurance

- Chubb is the premier provider of high-value automobile, homeowners, recreational marine/aviation, valuables and umbrella liability coverage, with exceptional claims service, for successful individuals and families in the U.S., Canada and select international markets including the U.K., Ireland, Australia, France, Singapore and the Netherlands.
- Chubb's international personal lines division provides a broad range of traditional and specialty insurance products to targeted customer segments in emerging and developed markets.

## Products

### Homeowners

- Fire/water damage
- Contents
- Theft
- Debris removal
- Storm damage
- Liability
- Living expenses

### Automobile

- Collision/damage
- Theft/vandalism
- Liability
- Military personnel
- Medical expenses
- Property damage
- Tourist policies
- Towing expenses

### Recreational Marine

#### Personal Aviation

#### Valuables – Jewelry, Art and Antiques

#### Collector Car

#### Umbrella Liability

#### Mobile Technology

# Life Insurance

- Chubb Life provides protection and savings-oriented life insurance products to individuals and groups primarily in Asia.
- Chubb Life serves the needs of consumers through a variety of distribution channels including agents, banks, retailers, brokers, worksite marketing and telemarketing.

## Products

### Protection products

- Term life
- Whole life
- Credit/mortgage life

### Savings-orientated products

- Universal life
- Variable/unit-linked
- Endowments
- Annuities

### Riders

- Personal accident
- Disability
- In-hospital and surgical cash
- Critical illness/cancer
- Waiver of premium

### Group life

### Group medical

# Reinsurance

- Chubb Tempest Re provides a broad range of reinsurance products to a diverse array of primary insurance companies worldwide.
- The company's underwriting, actuarial and claims expertise in property catastrophe reinsurance and other diversified lines, including casualty, enables it to tailor solutions to meet the unique, complex needs of each client.

## Products

### **Property Catastrophe**

- Occurrence excess of loss
- Aggregate excess of loss
- Proportional treaties
- Reinstatement premium protection
- Second- and third-event coverages
- Catastrophe bonds
- Industry loss warranty coverages

### **Accident & Health**

#### **Agriculture**

#### **Automobile**

#### **Captive Programs**

#### **Casualty/Liability**

#### **Cyber Liability**

#### **Energy**

#### **Professional Liability**

#### **Directors and Officers Liability**

#### **Marine**

#### **Surety & Fidelity**

#### **Workers Compensation**

# Underwriting Expertise

- Chubb is an underwriting company — we have a passion for the art and science of underwriting.
- Our underwriters have deep expertise in a broad range of industries and specialty coverage areas — risks where an underwriter makes a difference.
- Discipline defines our underwriting approach — we embrace risk as long as we fully understand it and can earn an acceptable return.
- Fourth quarter 2020 P&C combined ratio of 87.6%. Excluding catastrophe losses, the current accident year P&C combined ratio was 86.4%.

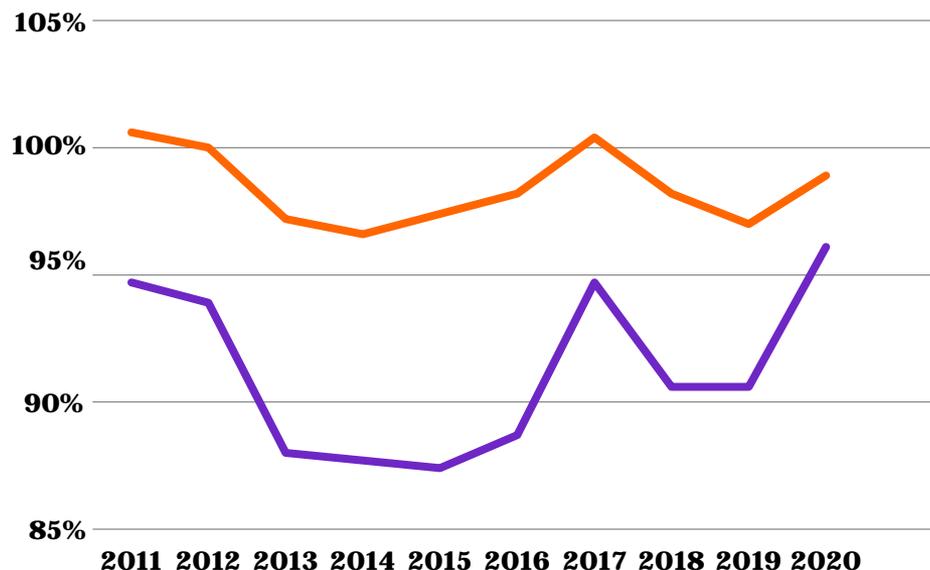
## P&C Combined Ratio vs. Peers

The company's underwriting results have outperformed the average of our peers over the last ten years (2011-2020).

	Averages			
	1 Year	3 Year	5 Year	10 Year
Peers <sup>1</sup>	98.9%	98.0%	98.5%	98.4%
Chubb	96.1%	92.4%	92.1%	91.2%

<sup>1</sup> Includes AIG, Allianz, AXA, CNA, HIG, QBE, RSA, TRV and Zurich.

Source: SNL and company disclosures



## Claims and Engineering

- Chubb's claim handling service is renowned for its quality, promptness and fairness
  - Deep technical knowledge and talent
  - Expertise and scale to handle claims of all sizes and complexity
  - Investment in technology and innovation to improve claim outcomes and enhance ease of doing business for customers and distribution partners
- Industry-leading risk engineering services with more than 400 risk engineers worldwide who help companies anticipate and minimize costly exposures
  - Extensive technical expertise and business acumen
  - Trusted guidance and customized risk management programs
  - Web-based platform and online library of risk management resources to help clients stay ahead of risk
- Loss prevention solutions from personal risk services consultants who have proven expertise in residential architectural and interior design, historic home preservation, security, fire protection and collections management

# Proven Insurance Leadership

- Chubb’s top leaders have built their entire careers in insurance and managed their business lines through a variety of insurance cycles and economic conditions.



**Evan Greenberg**

*Chairman & Chief Executive Officer  
Chubb Limited/Chubb Group*

- Over 40 years of insurance experience
- Joined the company in 2001



**John Keogh**

*President & Chief Operating Officer  
Chubb Group*

- Over 30 years of insurance experience
- Joined the company in 2006



**John Lupica**

*Vice Chairman, Chubb Group;  
President, North America Insurance*

- Over 30 years of insurance experience
- Joined the company in 2000



**Paul Krump**

*Vice Chairman, Chubb Group;  
Global Underwriting and Claims*

- Over 35 years of insurance experience
- Joined the company in 1982



**Juan Luis Ortega**

*Executive Vice President,  
Chubb Group;  
President, Overseas General Insurance*

- Over 20 years of insurance experience
- Joined the company in 1999



**Joe Vasquez**

*Senior Vice President,  
Chubb Group;  
Global Accident & Health;  
President, Combined Insurance*

- Nearly 30 years of insurance experience
- Joined the company in 2000



**Russell Bundschuh**

*Senior Vice President,  
Chubb Group;  
President, Chubb Life*

- Over 15 years of insurance experience
- Joined the company in 2010

# Financial Ratings and Balance Sheet Strength

- Chubb is highly rated by the rating agencies for financial strength.
- The company manages risk on both sides of its balance sheet by maintaining underwriting discipline, managing exposure accumulations and investing assets conservatively.
- Chubb's total capital position is \$74.7 billion.
- Net loss reserves, which back our policyholder commitments, total \$52.2 billion.

Rating Agency	Financial Strength Rating	Outlook
<b>S&amp;P</b>	AA	Stable
<b>AM Best</b>	A++	Stable
<b>Fitch</b>	AA	Stable
<b>Moody's</b>	Aa3	Stable

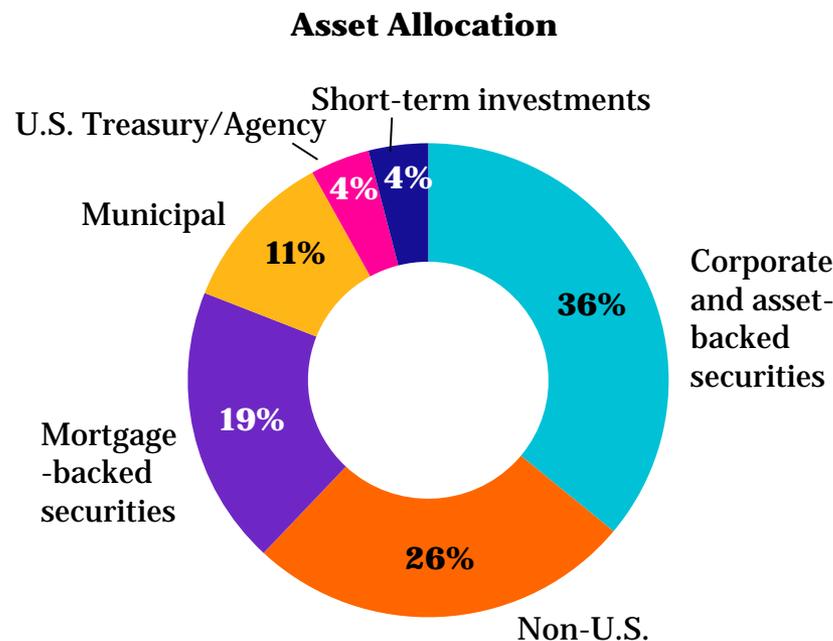
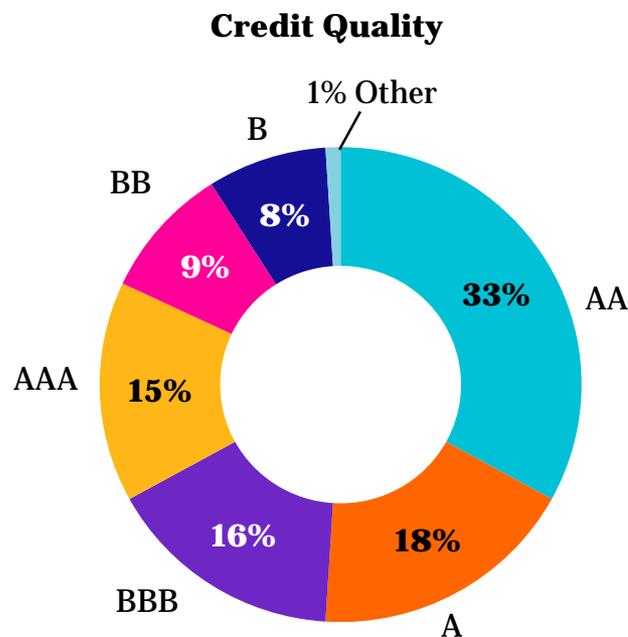
As of November 5, 2020

Balance Sheet Highlights \$ in billions	12/31/20
Total Assets	\$190.8
Total Investments	118.7
Net Loss Reserves	52.2
Total Debt	15.3
Shareholders' Equity	59.4
Total Capital	74.7

# Conservative Investment Philosophy

- 91% of Chubb’s investment portfolio is in fixed income securities, with an average credit quality of A (S&P) and Aa3 (Moody’s) and a duration of about four years.
- The portfolio’s asset allocation is well diversified across issuers, geographies and sectors.

**\$107.6 Billion Fixed Income Investment Portfolio** (As of December 31, 2020)



# Citizenship at Chubb

## Philanthropy

Chubb recognizes its responsibility to assist less fortunate individuals and communities in achieving and sustaining productive and healthy lives in geographic areas where the company operates. The company's philanthropy is funded principally through the Chubb Charitable Foundation. The Foundation addresses actionable problems and contributes to helping alleviate poverty, improve the health of at-risk populations, provide access to quality education and protect the environment. In the last 10 years, the company has contributed more than \$100 million to the Foundation. In April 2020, the Foundation committed \$10 million to COVID-19 pandemic relief efforts globally.

## Chubb Rule of Law Fund

As a corporate citizen, Chubb recognizes the rule of law as the foundation of a liberal world order that the company embraces as essential to the proper functioning of markets and the protection of personal freedoms. Through the Chubb Rule of Law Fund, a unique corporate initiative, we support projects around the world that promote the preservation and advancement of the rule of law. Since it was founded in 2008, the Fund has supported 55 projects focused on improving access to justice, strengthening courts, fighting corruption and creating the conditions of security and freedom in which our customers, employees and fellow citizens can thrive.

## Environment

Chubb recognizes the reality of climate change and the substantial impact of human activity on our planet. Our environmental activities reflect our desire to do our part as a steward of the Earth. Through our Foundation, we support important environmental projects, including the protection of biodiversity and saving land. In 2019, we established new science-based greenhouse gas (GHG) emissions reduction goals as well as adopted a new policy concerning coal-related underwriting and investment. From 2016 to 2019, Chubb reduced its absolute GHG emissions by 22%, achieving its short-term goal ahead of schedule. In 2020, the company earned a score of B on the CDP's climate change program ranking.

## Diversity, Equity & Inclusion

At Chubb, we recognize our responsibility to ensure opportunity within our own organization, where we foster a diverse and inclusive meritocracy. We can't succeed unless we give everyone the opportunity to thrive and advance in our company, and we hold our leaders accountable for achieving a diverse mix of talent, regardless of creed or background. Chubb's culture holds true to the principles of accountability and ownership and requires collective and individual responsibility. To make and sustain progress in the advancement of racial equity and diversity requires the commitment of all leaders and managers and active participation of all employees – there can be no passive bystanders. Chubb is on a journey that requires ongoing diligence and a sense of sustained focus, balanced with the understanding that it will take time.

*For more information about Chubb's Citizenship initiatives, please visit [About Us on chubb.com](#).*