

Company Registration No. 07503666 (England and Wales)

**NUTMEG SAVING AND INVESTMENT LIMITED
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020**



NUTMEG SAVING AND INVESTMENT LIMITED

COMPANY INFORMATION

| | |
|--------------------------|---|
| Directors | Mr Craig Anderson Mr Stephen Clark Mr Neil Alexander Mr Roman Cheng Dr Matthew Gatrell Mr James Hayward Mr Hock Yap Mr William Reeve (Chairperson) |
| Secretary | Taylor Wessing Secretaries Limited |
| Company number | 07503666 |
| Registered office | 5 New Street Square, London, EC4A 3TW |
| Auditor | RSM UK Audit LLP 25 Farringdon Street London EC4A 4AB |

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NUTMEG SAVING AND INVESTMENT LIMITED

STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2020

Review of the business

For many 2020 was a tumultuous year, with the global COVID-19 pandemic disrupting world affairs significantly. But it was also a year in which Nutmeg was able to support our clients in creating financial stability and make excellent progress towards our mission of empowering nations of investors.

In March 2020, like so many businesses in the UK and in line with UK government guidance, Nutmeg transitioned to working fully remotely. The start of the first COVID-19-driven UK lockdown coincided with our busiest time of the year, tax year end. Yet despite the considerable upheaval, market volatility and wider societal uncertainty, the Nutmeg team was able to provide continuity of service and additional reassurance through regular communications, online Q&As and webinars to the company's growing client base. As testament to the resilience and dedication of the entire team, and our loyal clients, Nutmeg went on to have its strongest year for business performance in its nine-year history.

A consequence of lockdown restrictions resulted in an accelerated demand for client-centric digital services for financial management and Nutmeg was very well placed to serve these new adopters. As a business underpinned by technology innovations, Nutmeg became the first wealth manager in the UK to offer clients the ability to top up their investments via Open Banking payments. This payment method is straightforward, secure and can be completed quickly within the customer's mobile apps or dashboard; clients benefit from their funds reaching Nutmeg and being invested in the markets faster than debit card payments, and Nutmeg benefits from operational and cost efficiencies.

We also launched API integrations with Starling Bank, Yolt, Emma and Money Dashboard giving clients the ability to see their Nutmeg investments alongside their other financial accounts through third-party apps. By providing clients with this more holistic view of their finances, we're continuing on our path to helping people to achieve their financial goals.

In the autumn, Nutmeg partnered with J P Morgan Asset Management for the exclusive launch of the Smart Alpha portfolio range. The new range offers customers portfolios that use J P Morgan Asset Management's market insights and research expertise through Nutmeg's award-winning digital user experience and this brought active security selection to the Nutmeg investment range.

Nutmeg ended 2020 with strong business performance. Revenue grew by 37% over 2020, the number of clients grew by 38%, and assets under management grew 35%. We closed the year managing over £2.7bn in assets on behalf of over 100,000 UK clients and having grown to be the fourth largest wealth manager in the UK. Nutmeg has categorically maintained its position as the digital wealth management market leader in the UK and Europe.

Nutmeg continues to invest in the business and this investment is reflected in the trading loss reported in the Statement of Comprehensive Income. As the business scales, we are seeing excellent operational leverage – our losses in 2020 fell by 29% and we anticipate becoming profitable on some measures at points in 2021.

Financial key performance indicators

The key performance indicators used in the business are: Assets Under Management (AUM), client numbers, revenue and operating profit/loss. The business performance, in terms of these indicators, is described above.

NUTMEG SAVING AND INVESTMENT LIMITED

Matters of strategic importance

Nutmeg, together with its long-term strategic backers, continues to invest in product innovation, user experience, technology, client acquisition and people in order to extend its leadership position in digital wealth management. The business is on track with its long-term business plan and continues to grow cost-effectively, with a view to delivering long-term profitability for its shareholders. The core direct-to-consumer business in the UK market is becoming increasingly exciting. With an increasing number of partnerships being developed, the benefits of B2B relationships will also start to play a larger part in the Nutmeg model, attracting even more clients and accelerating the benefits of scale by leveraging the efficient core processes that have been built over several years.

The pandemic has brought financial well-being and security into sharp focus for millions of people who are looking to benefit from long-term financial planning. Nutmeg will be further enhancing its offering over the next 12 months, to provide more tools and services to enable people to self-serve a long-term financial plan, but also to facilitate hybrid guidance and advice where the client requires it. We have the technology that will allow us to engage with our clients at the right time, in the right way and with the most relevant information, content and human interaction, to provide financial guidance and advice in a cost-effective manner, at scale, in the long term.

The addition of Smart Alpha portfolios to our range along with our own socially responsible, fully managed and fixed allocation portfolios means that we continue to expand the variety of investment styles available to our clients. By providing these styles across ISAs, Junior ISAs, Lifetime ISAs and pensions, people can invest for their long-term future in a tax efficient way, with a style that suits their outlook and long-term ambitions.

Clarity and transparency have been core to the Nutmeg approach from day one. Our service provides a discretionary wealth management service that is easy to use, with a client friendly experience, and no exit fees. We aim to make people's investment journey with us, straightforward to start, fruitful and painless to realise their resulting gains. Nutmeg is on a long journey, but it is an exciting journey that will continue with our clients both now and for decades to come.

Principal risks and uncertainties

As the Company continues to invest for growth, it will manage the associated risks and challenges that this entails on an ongoing basis. Within the Company, responsibility for risk management rests with the Board. The Board delegates risk management oversight to the Compliance and Risk Committee ("CAR"), upon which members of the Board sit, along with the Company's Executive Team. The CAR meets at least four times per year and is proactive in recognising, evaluating and managing risk across the business. The CAR presents the risk register annually to the Board to identify, manage and mitigate business risk.

The Company uses various financial instruments including cash, operating leases and other items such as trade creditors that arise directly from its operations. The main purpose of these financial instruments is to create working capital for the Company's operations.

The existence of these financial instruments exposes the Company to a number of financial risks, which are described in more detail below. The main risks arising from the Company's financial instruments are market risk, cash flow interest rate risk, credit risk and liquidity risk. The directors review and manage each of these risks and they are summarised below.

Cybercrime and Information security

The threat of cybercrime and breaches of information security are a key area of focus for the Company. We continue to work with third-party experts to ensure that we put in place the appropriate mitigations for cyberattacks and we have in place processes to react swiftly in the event of an attack. The responsibilities associated with information security are taken very seriously throughout the Company from the Board to the employees. Our ability to attract and retain clients is underpinned by working to ensure cyber security awareness is part of our DNA coupled with significant investment in proprietary technology and carefully

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selected third party software, to always keep the security of our clients' data at the heart of our business. As this risk landscape evolves so too will the investment, planning and management time invested by the Company to continue to safeguard the information of our customers and the value of the business for our shareholders.

Market risk

Market risk encompasses two types of risk, being interest rate risk and the impact of financial markets risk on client sentiment. The Company's policies for managing interest rate risk are considered along with those for managing cash flow interest rate risk and are set out in the subsection entitled "interest rate risk" below. The Company manages the impact of financial markets risk on client sentiment through the provision of proactive educational content and an on-going communication programme.

Interest rate risk

The Company finances its operations through available funds. There is no exposure to interest rate fluctuations as all contracts are negotiated at fixed rates. The only risk arises with future commitments and is deemed to be minimal risk.

Credit risk

The Company's principal financial asset is cash. The credit risk associated with cash is limited as the counterparties have high credit ratings assigned by international credit-rating agencies.

Liquidity risk

The Company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely.

Macroeconomic risk

The COVID-19 pandemic has been the fundamental macro-economic driver of the environment in which the Company operates in 2020. Nonetheless, 2020 has been a record year in terms of business performance across all key performance indicators.

Having conducted detailed cash flow and working capital projections, and having stress tested the business including reasonable downside scenarios, the directors are satisfied that the Company has adequate resources to continue in operational existence for the foreseeable future. More information can be found in the going concern note on page 21.

Changes to the Nutmeg Board of Directors

During the year, the Nutmeg board appointed Mr. James Hayward, Dr. Matthew Gatrell and Mr. Hock Yap as directors.

Directors' statement of compliance with duty to promote success of the Company (Section 172)

This statement sets out how the directors have fulfilled their duty to comply with the requirements of Section 172 of the Companies Act 2006 and explains how the directors have had regard to broader stakeholder interests when making decisions to promote the success of the business.

Basis of decision making

Business decisions are made with the needs of key stakeholders in mind, in particular: clients, shareholders, employees, counterparties, suppliers and regulators.

Engagement with stakeholders

The Board is committed to effective engagement with stakeholders. Depending on the nature of the issue in question, the relevance of each stakeholder group may differ and, as such, as part of its engagement with stakeholders, the Board seeks to understand the relative interests and priorities of each group and to have

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regard to these, as appropriate, in its decision making. The Board acknowledges that not all decisions will necessarily result in a positive outcome for all stakeholders.

Employees

The Company continues to put its people first, which it regards as fundamental to the future success of the business. We place a high value on attracting, retaining, and developing talented people and promoting a culture of diversity and inclusion. We aim to ensure that staff are remunerated at market rates and provide a comprehensive benefits package. Nutmeg also maintains a transparent culture, holding weekly all company meetings in which strategic plans and progress are presented and discussed.

Clients

The needs of the client are fundamental to everything that Nutmeg does, with our products and services designed to provide a clear and transparent user experience and help clients to realise their investment goals.

Suppliers

The Company enters into a variety of agreements with service providers and suppliers. We aim to treat all suppliers fairly, openly, and as valued partners.

Regulator

Our industry is a highly regulated industry. We recognise that regulation is designed to protect both investors and market participants, creating a level playing field and ensuring confidence in the markets. We are proud to be regulated by the Financial Conduct Authority (FCA), and view regulation as an extremely positive factor for our business. We always engage with our regulators in an open and flexible manner.

Impact on the Community and the Environment

Environmental, Social and Governance (ESG) and Socially Responsible Investing (SRI) considerations are central to our investment philosophy and decision making, as demonstrated by the integration of ESG factors in all our portfolio ranges. In addition, all clients can see the measurable impact their investment is having across a number of criteria: including reduction in carbon emissions, companies within the portfolio with fair pay practices or investments in businesses with 30% or higher female representation at board level. We are aware of our responsibilities to act as a good corporate citizen. We aim to give back to the community and actively support and participate in a range of charitable and socially responsible activities.

Future developments

The Company's leadership team continues to take a long-term view and will continue to invest strategically in people and technology to build a business of scale, to deliver on the Company's mission of democratising wealth management and empowering nations of investors.

By order of the Board

Neil Alexander



CEO and Director

Date: 15th April 2021

NUTMEG SAVING AND INVESTMENT LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present their report and financial statements for the year ended 31 December 2020.

Principal activities

The principal activity of the Company is digital discretionary investment management.

Results and dividends

The result for the year is set out on page 14. No dividend was paid or proposed (2019: £Nil).

Directors

The following directors have held office during the year:

Mr Craig Anderson
Mr Johnny Chen (resigned 31 December 2020)
Mr Stephen Clark
Mr Neil Alexander
Mr William Reeve
Mr Roman Cheng
Dr Matthew Gatrell (Appointed 13 May 2020)
Ms Rana Yared (Resigned 4 March 2020)
Mr James Hayward (Appointed 11 December 2020)
Mr Hock Yap (Appointed 31 December 2020)

Auditor

The auditor, RSM UK Audit LLP, Chartered Accountants, has indicated its willingness to continue in office.

Statement of disclosure to the auditor

The directors have confirmed that as far as they are aware, there is no relevant audit information of which the Company's auditors are unaware. Each of the directors has confirmed that they have taken all the necessary steps that they ought to have taken as directors, in order to make themselves aware of all relevant audit information and to establish that the Company's auditors are aware of that information.

Third party indemnity provision for directors

Qualifying third party indemnity provision is in place for the benefit of all directors of the Company.

Research and Development

The directors regard investment into R&D as fundamental to the continuing success of the business. Some of this development is capitalised as set out in note 1.12.

Strategic Report

The Company has chosen in accordance with Companies Act 2006, s. 414C(11) to set out in the strategic report information required by Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Sch. 7 to be contained in the directors' report.

By order of the board


Neil Alexander (CEO and Director)

Date: 15th April 2021

NUTMEG SAVING AND INVESTMENT LIMITED

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year.

In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and accounting estimates that are reasonable and prudent; and
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

NUTMEG SAVING AND INVESTMENT LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF NUTMEG SAVING AND INVESTMENT LIMITED

Opinion

We have audited the financial statements of Nutmeg Saving and Investment Limited (the 'company') for the year ended 31 December 2020 which comprise of the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

NUTMEG SAVING AND INVESTMENT LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF NUTMEG SAVING AND INVESTMENT LIMITED (CONTINUED)

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF NUTMEG SAVING AND INVESTMENT LIMITED (CONTINUED)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities are instances of non-compliance with laws and regulations. The objectives of our audit are to obtain sufficient appropriate audit evidence regarding compliance with laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements, to perform audit procedures to help identify instances of non-compliance with other laws and regulations that may have a material effect on the financial statements, and to respond appropriately to identified or suspected non-compliance with laws and regulations identified during the audit.

In relation to fraud, the objectives of our audit are to identify and assess the risk of material misstatement of the financial statements due to fraud, to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud through designing and implementing appropriate responses and to respond appropriately to fraud or suspected fraud identified during the audit.

However, it is the primary responsibility of management, with the oversight of those charged with governance, to ensure that the entity's operations are conducted in accordance with the provisions of laws and regulations and for the prevention and detection of fraud.

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud, the audit engagement team:

- obtained an understanding of the nature of the industry and sector, including the legal and regulatory frameworks that the company operates in and how the company is complying with the legal and regulatory frameworks;
- inquired of management, and those charged with governance, about their own identification and assessment of the risks of irregularities, including any known actual, suspected or alleged instances of fraud;
- discussed matters about non-compliance with laws and regulations and how fraud might occur including assessment of how and where the financial statements may be susceptible to fraud having obtained an understanding of the effectiveness of the control environment.

As a result of these procedures we consider the most significant laws and regulations that have a direct impact on the financial statements are FRS 102, the Companies Act 2006 and Tax compliance regulations. We performed audit procedures to detect non-compliances which may have a material impact on the financial statements which included reviewing financial statement disclosures, inspecting correspondence with local tax authorities and evaluating advice received from internal tax advisors.

The most significant laws and regulations that have an indirect impact on the financial statements are the rules and principles set by the Financial Conduct Authority (FCA) as regulator for the financial services industry in the UK. We performed audit procedures to inquire of management and those charged with

NUTMEG SAVING AND INVESTMENT LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF NUTMEG SAVING AND INVESTMENT LIMITED (CONTINUED)

governance whether the company is in compliance with these laws and regulations. We inspected compliance documentation, including but not limited to, internal procedures' manuals, risk and breaches registers, regulatory returns and correspondence with the FCA as well as considering compliance with the conditions for authorisation and other regulatory obligations.

The audit engagement team identified the risk of management override of controls as the area where the financial statements were most susceptible to material misstatement due to fraud. Audit procedures performed included but were not limited to testing manual journal entries and other adjustments and evaluating the business rationale in relation to any significant, unusual transactions and transactions entered into outside the normal course of business and challenging judgments.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities> This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RSM UK Audit LLP

DAVID BLACHER (Senior Statutory Auditor)
For and on behalf of RSM UK Audit LLP, Statutory Auditor
Chartered Accountants
25 Farringdon Street
London
EC4A 4AB

Date: 15 April 2021

NUTMEG SAVING AND INVESTMENT LIMITED**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2020**

Company Registration No. 07503666

| | Notes | 2020 £ | 2019 £ |
|---|-------|--------------|--------------|
| Turnover | 2 | 12,693,226 | 9,272,660 |
| Operating expenses | | (26,946,844) | (28,286,704) |
| Operating loss before equity settled share-based payments | | (14,253,618) | (19,014,044) |
| Equity settled share-based payments | 5 | (2,357,402) | (3,513,195) |
| Operating loss | | (16,611,020) | (22,527,239) |
| Other interest receivable and similar income | 7 | 217,596 | 265,513 |
| Loss on ordinary activities before taxation | 6 | (16,393,424) | (22,261,726) |
| Tax on loss | 8 | 1,288,589 | 1,099,235 |
| Loss for the year and total comprehensive income | | (15,104,835) | (21,162,491) |

The statement of comprehensive income has been prepared on the basis that all operations are continuing operations.

NUTMEG SAVING AND INVESTMENT LIMITED

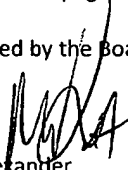
STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020

Company Registration No. 07503666

| | Notes | £ | 2020 £ | £ | 2019 £ |
|--|-------|-------------|--------------------|--------------------|------------------|
| Fixed assets | | | | | |
| Intangible assets | 9 | | 4,684,310 | | 4,257,851 |
| Tangible assets | 10 | | 233,043 | | 380,530 |
| | | | <u>4,917,353</u> | | <u>4,638,381</u> |
| Current assets | | | | | |
| Debtors | 11 | 3,038,026 | | 3,500,738 | |
| Cash at bank and in hand | 19,20 | 25,274,882 | | 36,900,705 | |
| | | | <u>28,312,908</u> | <u>40,401,443</u> | |
| Current liabilities | | | | | |
| Creditors: amounts falling due within one year | 12 | (4,361,373) | | (3,525,096) | |
| | | | <u>(4,361,373)</u> | <u>(3,525,096)</u> | |
| Net current assets | | | <u>23,951,535</u> | <u>36,876,347</u> | |
| NET ASSETS | | | <u>28,868,888</u> | <u>41,514,728</u> | |
| Capital and reserves | | | | | |
| Called up share capital | 13 | | 17,366 | | 17,108 |
| Share premium account | 14 | | 116,367,075 | | 116,265,740 |
| Share based payment reserve | 14 | | 5,204,217 | | 5,567,889 |
| Profit and loss account | 14 | | (92,719,770) | | (80,336,009) |
| TOTAL EQUITY | | | <u>28,868,888</u> | <u>41,514,728</u> | |

The notes on pages 18 to 31 form part of these financial statements

Approved by the Board and authorised for issue on


Neil Alexander
Neil Alexander (CEO and Director)

Date:  April 2021

NUTMEG SAVING AND INVESTMENT LIMITED

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

Company Registration No. 07503666

| | Share Capital | Share based payment reserve | Share Premium Account | Profit and loss account | Total |
|---|---------------|-----------------------------------|-----------------------------|-------------------------------|-------------------|
| | £ | £ | £ | £ | £ |
| Balance at 1 January 2019 | 12,897 | 3,170,269 | 69,702,999 | (60,289,093) | 12,597,072 |
| New share capital subscribed | 4,211 | - | 46,562,741 | - | 46,566,952 |
| Loss for the year and total comprehensive income | - | - | - | (21,162,491) | (21,162,491) |
| Share based payment credit | - | 3,513,195 | - | - | 3,513,195 |
| Transfer relating to exercised options and leavers with vested options | - | (1,115,575) | - | 1,115,575 | - |
| Balance at 31 December 2019 | 17,108 | 5,567,889 | 116,265,740 | (80,336,009) | 41,514,728 |
| New share capital subscribed | 258 | - | 101,336 | - | 101,594 |
| Loss for the year and total comprehensive income | - | - | - | (15,104,835) | (15,104,835) |
| Share based payment credit | - | 2,357,402 | - | - | 2,357,402 |
| Transfer relating to exercised options and leavers with vested options | - | (2,721,074) | - | 2,721,074 | - |
| Balance at 31 December 2020 | 17,366 | 5,204,217 | 116,367,075 | (92,719,770) | 28,868,888 |

The transfer to the profit and loss account relates to the accumulated charge at the start of the year for exercised options and employees who have ceased employment with vested options.

NUTMEG SAVING AND INVESTMENT LIMITED**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2020**

Company Registration No. 07503666

| | | | 2020 | | 2019 |
|--|--------------|-------------|---------------------|-------------|--------------------|
| | Notes | £ | £ | £ | £ |
| OPERATING ACTIVITIES | | | | | |
| Net cash used in operations | 18 | | (8,234,445) | | (15,379,396) |
| INVESTING ACTIVITIES | | | | | |
| Purchase of intangible assets | | (3,396,867) | | (2,909,901) | |
| Purchase of tangible assets | | (96,105) | | (108,834) | |
| Net cash used in investing activities | | | (3,492,972) | | (3,018,735) |
| FINANCING ACTIVITIES | | | | | |
| Proceeds from issuance of share capital | | | 101,594 | | 46,566,952 |
| Increase / (decrease) in cash in the year | 19,20 | | (11,625,823) | | 28,168,821 |
| Net funds at 1 January | 19,20 | | 36,900,705 | | 8,731,884 |
| Net funds at 31 December | 19,20 | | 25,274,882 | | 36,900,705 |

NUTMEG SAVING AND INVESTMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies

1.1. GENERAL INFORMATION

Nutmeg Saving and Investment Limited ("the Company") is a limited Company domiciled and incorporated in England.

The address of the Company's registered office is 5 New Street Square, London, EC4A 3TW, and the principal place of business is 2nd Floor, Vox Studios, 1-45 Durham Street, London SE11 5JH.

The Company's principal activities are detailed in the Directors' Report.

1.2. Basis of Accounting

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006, including the provisions of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, and under the historical cost convention.

1.3. Turnover

Turnover includes management fees, calculated daily on the actual value of assets under management, advice fees for the provision of financial advice within the UK and fees for B2B service provision including portfolio consultancy and trade generation.

1.4. Intangible assets and amortisation

Intangible fixed assets are stated at cost less amortisation. Amortisation is provided on all revenue generating intangible fixed assets at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

| | |
|-----------------------|----------------------|
| Intellectual property | 20% straight line |
| Development costs | 33.33% straight line |

1.5. Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

| | |
|--------------------------------|-----------------------------|
| Computer equipment | 33.33% straight line |
| Fixtures, fittings & equipment | 20% to 33.33% straight line |

1.6. Pensions

The Company operates a defined contribution scheme for the benefit of its employees. The amount charged to profit and loss is the contributions payable in the year.

1.7. Leased assets

Rent payable under an operating lease is expensed on a straight-line basis over the term of the lease. The rent-free period is amortised on a straight line basis over the term of the lease.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

1.8. Share based payments

Equity-settled share-based payments are issued to certain employees. Equity-settled share-based payments are measured at fair value at the date of grant. The fair value determined at the grant date of equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the estimate of shares that will eventually vest.

The fair value is measured by use of the Black-Scholes option pricing model. The expected life used in the model has been adjusted, based on management's best estimate, for the effect of non-transferability, exercise restriction, and behavioural considerations.

1.9. Financial instruments

The Company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102, in full, to all of its financial instruments.

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument, and are offset only when the Company currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

1.10. Financial assets and liabilities

Trade and other debtors

Trade and other debtors (including accrued income) which are receivable within one year and which do not constitute a financing transaction are initially measured at the transaction price and are subsequently measured at amortised cost, being the transaction price less any amounts settled and any impairment losses.

A provision for impairment of debtors is established when there is objective evidence that the amounts due will not be collected according to the original terms of the contract. Impairment losses are recognised in profit or loss for the excess of the carrying value of the trade debtor over the present value of the future cash flows discounted using the original effective interest rate. Subsequent reversals of an impairment loss, that objectively relate to an event occurring after the impairment loss was recognised, are recognised immediately in profit or loss.

Financial liabilities and equity

Financial instruments are classified as liabilities and equity instruments according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities.

Trade creditors

Trade creditors payable within one year that do not constitute a financing transaction are initially measured at the transaction price and subsequently measured at amortised cost, being the transaction price less any amounts settled.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

Where the arrangement with a trade creditor constitutes a financing transaction, the creditor is initially and subsequently measured at the present value of future payments discounted at a market rate of interest for a similar instrument.

De-recognition of financial assets and liabilities

A financial asset is derecognised only when the contractual rights to cash flows expire or are settled, or substantially all the risks and rewards of ownership are transferred to another party, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party. A financial liability (or part thereof) is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

1.11. Taxation

The tax expense represents the sum of the current tax expense and deferred tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current tax is based on taxable profit for the year. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax liabilities are recognised in respect of all timing differences that exist at the reporting date. Timing differences are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from their recognition in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that they will be recovered by the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is recognised on income or expenses from subsidiaries, associates, branches and interests in jointly controlled entities, that will be assessed to or allow for tax in a future period except where the Company is able to control the reversal of the timing difference and it is probable that the timing difference will not reverse in the foreseeable future.

Current and deferred tax is charged or credited in profit or loss, except when it relates to items charged or credited to other comprehensive income or equity, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income, or equity.

Current tax assets and current tax liabilities and deferred tax assets and deferred tax liabilities are offset, if and only if, there is a legally enforceable right to set off the amounts and the entity intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

1.12. Research and development

Expenditure on research and development is charged to the Statement of Comprehensive Income in the year in which it is incurred except for expenditure on the development of certain major new projects, where the outcome of those projects is assessed as being reasonably certain as regards to viability and technical feasibility. Such expenditure is capitalised and amortised over a period of three years from the date that this becomes operational.

1.13. Going concern

The directors have carried out a detailed review of the trading position and cash flow projections, including considering scenarios in which significant stresses are incurred, and determined that the company has sufficient resources to continue in operation for the foreseeable future. Accordingly, the annual report and financial statements have been prepared on a going concern basis.

The Company has net assets of £28,868,888 (31 Dec 2019: £41,514,728) as at the balance sheet date, following the £45m Series E fundraise in 2019. As set out in the Strategic Report Nutmeg has transitioned smoothly to remote working during 2020 and, despite the COVID-19 pandemic, has gone on to have the best year in Company history in terms of business performance. Since the period end the pandemic has continued to cause social and economic disruption, however Company performance remains strong with all financial key performance indicators favourable to forecast.

The directors have considered severe but plausible downside scenarios, including a scenario which assumes an extended period of impact of COVID-19 on market performance and customer growth rates. No scenario where the Company was stressed resulted in an inability to meet its medium-term cash requirements. The directors also have a number of contingency measures available should the Company encounter financial stress in the future, including reducing spending in marketing and R&D and further fundraising.

1.14. Critical accounting judgements and estimates

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

The equity-settled share-based payment charges are measured at fair value. The fair value is measured by use of the Black-Scholes model and includes estimates for exercise restrictions, behavioural considerations, expected volatility, share price and expected life.

Critical areas of judgement

In assessing expenditure on research and development that should be capitalised, management makes judgements as to the future economic benefits of the assets developed based on future business growth.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

2. Turnover

| | 2020 | 2019 |
|--|-------------------|------------------|
| | £ | £ |
| Principal business activity (United Kingdom) | | |
| Digital discretionary investment management | 12,325,369 | 9,048,677 |
| Other business activity | | |
| Provision of financial advice (United Kingdom) | 2,354 | 9,125 |
| B2B service provision (Asia) | 365,503 | 214,859 |
| | <u>12,693,226</u> | <u>9,272,660</u> |

3. Directors' remuneration

| | 2020 | 2019 |
|---|----------------|----------------|
| | £ | £ |
| Remuneration for qualifying services including accrued retirement benefits | 886,619 | 693,777 |
| | <u>886,619</u> | <u>693,777</u> |
| Remuneration disclosed above include the following amounts paid to the highest paid director: | | |
| Remuneration for qualifying services including accrued retirement benefits | 464,728 | 267,064 |
| | <u>464,728</u> | <u>267,064</u> |

Two directors (2019: three directors) accrued retirement benefits of £18,159 (2019: £17,570) under pension schemes which included £10,864 (2019: £6,661) for the highest paid director. In 2020 no directors exercised any options (2019: Three directors exercised 273,586 options with a strike price of £0.38 per option during the year). In 2020 the highest paid director did not exercise any options (2019: The highest paid director exercised 35,434 options with a strike price of £0.38 per option).

4. Remuneration of key personnel

The total remuneration of the employees who are considered by the directors to be the key personnel of the Company was £2,543,777 (2019: £2,768,640) including employers' national insurance of £175,423 (2019: £162,055) and an equity settled share-based payment charge of £938,954 (2019: £1,285,945).

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

5. Employees

| | 2020 | 2019 |
|--|--------------------------|--------------------------|
| | No. | No. |
| Number of employees | | |
| The average monthly number of employees (including directors) during the year was: | | |
| Full time staff | 160 | 165 |
| Part time staff | 2 | 3 |
| | <u>162</u> | <u>168</u> |
| | <u><u>162</u></u> | <u><u>168</u></u> |
| Employment costs | £ | £ |
| Wages and salaries | 12,244,009 | 11,585,585 |
| Social security costs | 1,607,874 | 1,299,878 |
| Pension costs | 536,706 | 526,131 |
| Equity settled share-based payments | 2,357,402 | 3,513,195 |
| | <u>16,745,991</u> | <u>16,924,789</u> |
| | <u><u>16,745,991</u></u> | <u><u>16,924,789</u></u> |

Included in employment costs above is £2,805,029 (2019: £2,529,484) relating to development costs.

6. Loss on ordinary activities before taxation

| | 2020 | 2019 |
|---|-----------|-----------|
| | £ | £ |
| Loss on ordinary activities before taxation is stated after charging: | | |
| Amortisation of intangible assets | 2,970,408 | 2,357,851 |
| Depreciation of tangible assets | 227,954 | 208,668 |
| Operating leases | 616,281 | 668,368 |
| Audit services: | | |
| -statutory audit | 30,000 | 25,100 |
| -audit related assurance services | 32,700 | 11,500 |
| -taxation and compliance service | 46,962 | 39,190 |
| -payroll services | 16,008 | 8,745 |

7. Other interest receivable and similar income

| | 2020 | 2019 |
|---------------|-----------------------|-----------------------|
| | £ | £ |
| Bank interest | 217,596 | 265,513 |
| | <u>217,596</u> | <u>265,513</u> |
| | <u><u>217,596</u></u> | <u><u>265,513</u></u> |

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

8. Taxation

| | 2020 | 2019 |
|--|--------------------|--------------------|
| | £ | £ |
| Domestic current year tax | | |
| U.K. corporation tax | - | - |
| Adjustment for prior periods | - | - |
| Total current tax | <u>-</u> | <u>-</u> |
| Factors affecting the tax charge for the period | | |
| Loss on ordinary activities before taxation | (16,393,424) | (22,261,726) |
| Loss on ordinary activities before taxation multiplied by effective rate of UK corporation tax of 19.00% | (3,114,751) | (4,229,728) |
| Effects of: | | |
| - Non-deductible expenses | 473,597 | 773,652 |
| - Fixed asset timing differences | 638 | 2,001 |
| - Permanent timing differences | (543,092) | (783,680) |
| - Remeasurement of deferred tax for changes in tax rates | (1,448,090) | - |
| - Deferred tax loss not recognised on losses | 4,631,698 | 4,237,755 |
| - Adjustments in respect of prior periods | (1,288,589) | (1,099,235) |
| Current tax credit for the period | <u>(1,288,589)</u> | <u>(1,099,235)</u> |

No deferred tax asset has been recognised based on uncertainty over the timing of future profits.

The Company has tax losses of £90,980,576 (2019: £77,827,841) to offset against future profit.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

9. Intangible assets

| | Development costs £ | Intellectual property £ | Total £ |
|-----------------------|---------------------------|-------------------------------|-------------------|
| Cost | | | |
| At 31 December 2019 | 8,145,284 | 177,781 | 8,323,065 |
| Additions | 3,383,217 | 13,650 | 3,396,867 |
| At 31 December 2020 | <u>11,528,501</u> | <u>191,431</u> | <u>11,719,932</u> |
| Amortisation | | | |
| At 31 December 2019 | 3,999,306 | 65,908 | 4,065,214 |
| Charge for the year | 2,934,527 | 35,881 | 2,970,408 |
| At 31 December 2020 | <u>6,933,833</u> | <u>101,789</u> | <u>7,035,622</u> |
| Net book value | | | |
| At 31 December 2020 | <u>4,594,668</u> | <u>89,642</u> | <u>4,684,310</u> |
| At 31 December 2019 | <u>4,145,978</u> | <u>111,873</u> | <u>4,257,851</u> |

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

10. Tangible assets

| | Computer equipment | Fixtures, fittings & equipment | Total |
|-----------------------|-------------------------------|---|----------------|
| | £ | £ | £ |
| Cost | | | |
| At 31 December 2019 | 382,706 | 579,498 | 962,204 |
| Additions | 93,359 | 2,746 | 96,105 |
| Disposals | (76,728) | (186) | (76,915) |
| At 31 December 2020 | <u>399,337</u> | <u>582,058</u> | <u>981,395</u> |
| Depreciation | | | |
| At 31 December 2019 | 248,232 | 333,442 | 581,675 |
| Charge for the year | 88,683 | 139,271 | 227,954 |
| Disposals | (61,218) | (57) | (61,275) |
| At 31 December 2020 | <u>275,697</u> | <u>472,656</u> | <u>748,352</u> |
| Net book value | | | |
| At 31 December 2020 | <u>123,640</u> | <u>109,403</u> | <u>233,043</u> |
| At 31 December 2019 | <u>134,474</u> | <u>246,057</u> | <u>380,530</u> |

11. Debtors

| | 2020 | 2019 |
|----------------------------------|------------------|------------------|
| | £ | £ |
| Other debtors and accrued income | 1,861,927 | 1,605,590 |
| Taxation recoverable | - | 1,099,151 |
| Prepayments | 1,176,099 | 795,997 |
| | <u>3,038,026</u> | <u>3,500,738</u> |

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

12. Creditors: amounts falling due within one year

| | 2020 | 2019 |
|-------------------------------|------------------|------------------|
| | £ | £ |
| Trade creditors | 578,025 | 1,049,598 |
| Accruals | 1,968,484 | 1,882,700 |
| Other creditors | 1,487,446 | 204,652 |
| Other tax and social security | 327,418 | 388,146 |
| | <u>4,361,373</u> | <u>3,525,096</u> |

13. Share capital

| | 2020 | 2019 |
|--|---------------|---------------|
| | £ | £ |
| Allotted, called up and fully paid | | |
| 2,448,882 Ordinary shares of £0.001 each | 2,449 | 2,192 |
| 2,417,150 B preferred Ordinary shares of £0.001 each | 2,417 | 2,417 |
| 1,341,123 Preferred Ordinary shares of £0.001 each | 1,341 | 1,341 |
| 2,622,747 C preferred Ordinary shares of £0.001 each | 2,623 | 2,623 |
| 4,468,083 D preferred Ordinary shares of £0.001 each | 4,468 | 4,468 |
| 2,904,034 E preferred Ordinary shares of £0.001 each | 2,904 | 2,904 |
| 900,619 E preferred non- voting Ordinary shares of £0.001 each | 901 | 901 |
| 262,698 Non-voting shares of £0.001 each | 263 | 262 |
| | <u>17,366</u> | <u>17,108</u> |

During 2020, the Company issued additional share capital £101,594 (2019: £48.9m gross of transaction fees) through the issue of 256,495 (2019: 406,086) ordinary shares. No other class of shares was issued in 2020. In 2019 2,904,034 E preferred ordinary shares and 900,619 E preferred non- voting ordinary shares were issued. All shares have a nominal value of £0.001 (2019 all £0.001). All shares in issue have equal voting rights, except for Non-voting shares (2019: same) and the 900,619 E preferred non- voting Ordinary shares. Preferred shares rank above Ordinary and Non-voting shares upon the repayment of capital. No dividends shall be paid on any share without Investor Consent as defined in the Company's articles of associations. No shares have been authorised but not yet issued (2019: nil).

14. Reserves

Called up share capital

Called-up share capital represents the nominal value of shares that have been issued.

Share based payment reserve

The cumulative share-based payment expense.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

Share premium reserve

Consideration received for shares issued above their nominal value net of transaction costs.

Profit and loss account

Cumulative profit and losses net of distributions to shareholders.

15. Share based payments

Equity-settled share-based payments are issued to certain employees. Equity-settled share-based payments are measured at fair value at the date of grant. The fair value determined at the grant date of equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the estimate of shares that will eventually vest.

The fair value is measured by use of Black-Scholes option pricing model. The inputs into the Black-Scholes option pricing model are as follows:

| | 2020 | 2019 |
|---------------------------------|---------|---------|
| Weighted average share price | 989p | 862p |
| Weighted average exercise price | 241p | 42p |
| Expected volatility | 28% | 27% |
| Expected life | 4 years | 4 Years |
| Risk free rate | -0.09% | 0.53% |
| Expected dividends | Nil | Nil |

Expected volatility was determined by calculating the historical volatility of the share price of similar quoted companies. The expected life used in the model has been adjusted, based on management's best estimate, for the effect of non-transferability, exercise restrictions, and behavioural considerations.

The Company plan provides for a grant price equal to the average price of the Company's shares on the date of grant. The vesting period is generally four years.

| | Options Number | 2020 Weighted average exercise price (p) | Options Number | 2019 Weighted average exercise price (p) |
|----------------------------|-------------------|--|-------------------|--|
| Granted during the year | 486,750 | 641 | 54,000 | 53 |
| Exercised | (256,495) | - | (406,086) | - |
| Lapsed | (132,286) | - | (75,411) | - |
| Forfeited | - | - | (1,000) | - |
| Outstanding at 31 December | <u>1,461,992</u> | <u>245</u> | <u>1,364,023</u> | <u>42</u> |
| Exercisable at 31 December | <u>815,974</u> | <u>44</u> | <u>908,260</u> | <u>41</u> |

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

The options outstanding at 31 December 2020 had a weighted average exercise price of 241p (2019: 42p) and a weighted average remaining contractual life of 8.1 years (2019: 7.9 years).

The weighted average fair value of options granted in the year using the Black-Scholes option pricing model was 547p per option (2019: 1053p per option).

16. Leasing commitments

At 31 December 2020 the Company was committed to making the following payments under leasing agreements:

| | 2020 | 2019 |
|----------------------------|------------------|------------------|
| | £ | £ |
| Within one year | 692,334 | 685,014 |
| Between two and five years | 2,813,719 | 2,764,849 |
| More than five years | - | 700,153 |
| | <u>3,506,053</u> | <u>4,150,016</u> |

17. Related party transactions

| | 2020 | 2019 |
|--|----------------|----------------|
| | £ | £ |
| The table below outlines transactions between the Company and related parties by virtue of having a mutual director: | | |
| Services supplied to related parties | 286,663 | 523,031 |
| Services supplied by related parties | 4,258 | 75,129 |
| | <u>290,921</u> | <u>598,160</u> |

At 31 December 2020 the outstanding balance relating for services supplied to related parties was a receivable of £11,189 (2019: £311,004). There were no outstanding balances payable for services supplied by related parties at 31 December 2020.

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

18. Reconciliation of loss after tax to net cash used in operations

| | 2020 £ | 2019 £ |
|---|--------------------|---------------------|
| Loss after tax | (15,104,835) | (21,162,491) |
| Adjust for: | | |
| Depreciation of tangible assets (adjusted for disposals) | 243,591 | 97,470 |
| Amortisation of intangible assets (adjusted for disposals) | 2,970,408 | 2,354,153 |
| Share based payment expense | 2,357,402 | 3,513,195 |
| Operating cash flows before movements in working capital | <u>(9,533,434)</u> | <u>(15,197,673)</u> |
| Increase/ (decrease) in trade and other debtors due within one year | 462,712 | (1,321,646) |
| Increase in trade and other creditors due within one year | 836,277 | 1,139,923 |
| Net cash used in operations | <u>(8,234,445)</u> | <u>(15,379,396)</u> |

19. Analysis of net funds

| | 2019 £ | Cash flow £ | 2020 £ |
|--------------------------|-------------------|---------------------|-------------------|
| Net Cash: | | | |
| Cash at bank and in hand | 36,900,705 | (11,625,823) | 25,274,882 |
| Net Funds | <u>36,900,705</u> | <u>(11,625,823)</u> | <u>25,274,882</u> |

20. Reconciliation of net cash flow to movement in net funds

| | 2020 £ | 2019 £ |
|--|---------------------|-------------------|
| Increase/(decrease) in cash in the year | (11,625,823) | 28,168,821 |
| Movement in net funds in the year | <u>(11,625,823)</u> | <u>28,168,821</u> |
| Opening net funds | 36,900,705 | 8,731,884 |
| Closing net funds | <u>25,274,882</u> | <u>36,900,705</u> |

NUTMEG SAVING AND INVESTMENT LIMITED
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2020

21. Ultimate controlling party

There is no ultimate controlling party as no shareholder owns greater than 50% of the voting rights.

22. Pillar 3 disclosure

Under the requirements of Pillar 3, the Company is required to disclose regulatory capital information, and has done so by marking disclosure available on the Company's website at www.nutmeg.com/legal/regulatory.

23. Post Balance Sheet Events

There were no post balance sheet events.