# 2020 half-year results

27 July 2020

UCB's resilient product portfolio and UCB's ability to support all stakeholders during COVID-19 drive company growth



#### Disclaimer & safe harbor

#### **Forward-looking statements**

This presentation contains forward-looking statements, including, without limitation, statements containing the words "believes", "anticipates", "expects", "intends", "plans", "seeks", "estimates", "may", "will", "continue" and similar expressions. These forward-looking statements are based on current plans, estimates and beliefs of management. All statements, other than statements of historical facts, are statements that could be deemed forward-looking statements, including estimates of revenues, operating margins, capital expenditures, cash, other financial information, expected legal, arbitration, political, regulatory or clinical results or practices and other such estimates and results. By their nature, such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and assumptions which might cause the actual results, financial condition, performance or achievements of UCB, or industry results, to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements contained in this presentation.

Important factors that could result in such differences include but are not limited to: the global spread and impact of COVID-19, changes in general economic, business and competitive conditions. the inability to obtain necessary regulatory approvals or to obtain them on acceptable terms or within expected timing, costs associated with research and development, changes in the prospects for products in the pipeline or under development by UCB, effects of future judicial decisions or governmental investigations, safety, quality, data integrity or manufacturing issues; potential or actual data security and data privacy breaches, or disruptions of our information technology systems, product liability claims, challenges to patent protection for products or product candidates, competition from other products including biosimilars, changes in laws or regulations, exchange rate fluctuations, changes or uncertainties in tax laws or the administration of such laws, and hiring and retention of its employees. There is no guarantee that new product candidates will be discovered or identified in the pipeline, or that new indications for existing products will be developed and approved. Movement from concept to commercial product is uncertain; preclinical results do not guarantee safety and efficacy of product candidates in humans. So far, the complexity of the human body cannot be reproduced in computer models, cell culture systems or animal models. The length of the timing to complete clinical trials and to get regulatory approval for product marketing has varied in the past and UCB expects similar unpredictability going forward. Products or potential products which are the subject of partnerships, joint ventures or licensing collaborations may be subject to disputes between the partners or may prove to be not as safe, effective or commercially successful as UCB may have believed at the start of such partnership. UCB's efforts to acquire other products or companies and to integrate the operations of such acquired companies may not be as successful as UCB may have believed at the moment of acquisition. Also, UCB or others could discover safety. side effects or manufacturing problems with its products and/or devices after they are marketed. The discovery of significant problems with a product similar to one of UCB's products that implicate an entire class of products may have a material adverse effect on sales of the entire class of affected products. Moreover, sales may be impacted by international and domestic trends toward managed care and health care cost containment, including pricing pressure, political and public scrutiny, customer and prescriber patterns or practices, and the reimbursement policies imposed by third-party payers as well as legislation affecting biopharmaceutical pricing and reimbursement activities and outcomes. Finally, a breakdown, cyberattack or information security breach could compromise the confidentiality, integrity and availability of UCB's data and systems.

Given these uncertainties, the public is cautioned not to place any undue reliance on such forward-looking statements. These forward-looking statements are made only as of the date of this presentation, and do not reflect any potential impacts from the evolving COVID-19 pandemic, unless indicated otherwise. The company continues to follow the development diligently to assess the financial significance of this pandemic to UCB.

UCB expressly disclaims any obligation to update any forward-looking statements in this presentation, either to confirm the actual results or to report or reflect any change in its forward-looking statements with regard thereto or any change in events, conditions or circumstances on which any such statement is based, unless such statement is required pursuant to applicable laws and regulations.

In the event of any differences between this Presentation and the Annual or Half Year Report, the information included in the Report shall prevail.



# **Agenda**

#### UCB's resilient product portfolio drives continued company growth

Jean-Christophe Tellier, CEO

#### To deliver patient value

• Iris Loew-Friedrich, CMO

#### Delivering patient value, meeting patient needs

Emmanuel Caeymaex, Executive Vice President Immunology Solutions & Head of U.S.

#### Additional new opportunities for patient value creation

Charl van Zyl, Executive President Neurology Solutions & Head of EU/International

#### Resilient growth & continued investment into future growth

Sandrine Dufour, CFO

#### Closing and Q&A



# UCB's resilient product portfolio drives continued company growth

**Combined efforts during COVID-19** 

#### Strength of our business strategy and resilient portfolio

- Revenue increased to € 2.6 billion, net sales to € 2.5 billion, both +12%, +9% CER
- Underlying profitability (adj. EBITDA ) € 783 million (+8%, 0% CER) or a ratio of 30%
- Ra Pharmaceuticals acquisition closed early April, Engage Therapeutics acquired in June, co-promotion agreement for Cimzia<sup>®</sup> with Ferring Pharmaceuticals in July
- Bimekizumab in psoriasis demonstrated superiority to secukinumab for complete skin clearance (PASI 100) at both, week 16 and 48
- Financial outlook for 2020 confirmed

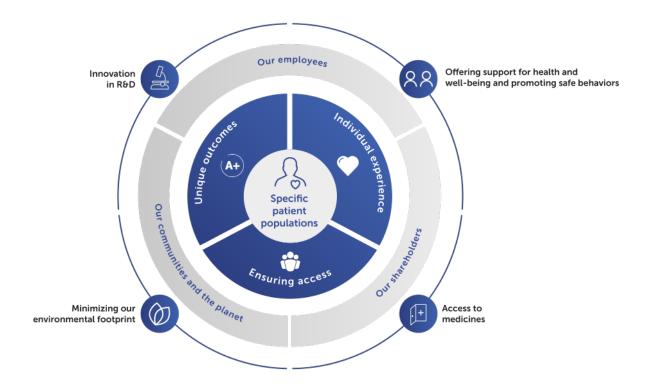


# **UCB** actions during the COVID-19 pandemic





# Our purpose: to create value for patients, now and into the future





# **UCB** is progressing on its strategic growth path

2019: We entered the "Accelerate & Expand" phase, making good progress...

# Grow & Prepare

- Core products growth
- Briviact<sup>®</sup> and romosozumab launch prepared
- Enhanced financials and strategic flexibility

# Accelerate & Expand

- Maximize the number of lives we can positively impact
- Focus on patients that can benefit most
- Strengthen our R&D to deliver new compounds in shorter cycle times
- Identify & act on potential opportunities

Breakthrough & Lead

- Bring highly differentiated solutions to patients, with high predictability of response
- Be present and lead in specific patient sub-populations by 2025

UCB actions during the COVID-19 pandemic



# Accelerate & expand (2019-2021)

#### **Deliverables**



Focus on patients who can benefit most









2 launches









#### Strengthen our R&D

bimekizumab positive Phase 3 results in psoriasis zilucoplan

Staccato® alprazolam (new) Phase 3 programs

bimekizumab (PsA, AxSpA & HS) rozanolixizumab (MG & ITP) dapirolizumab pegol (lupus)



Identify & act on potential opportunities







- Divestiture: Niferex® (China) & alprostadil
- infleXio: new biotech manufacturing plant (Belgium)

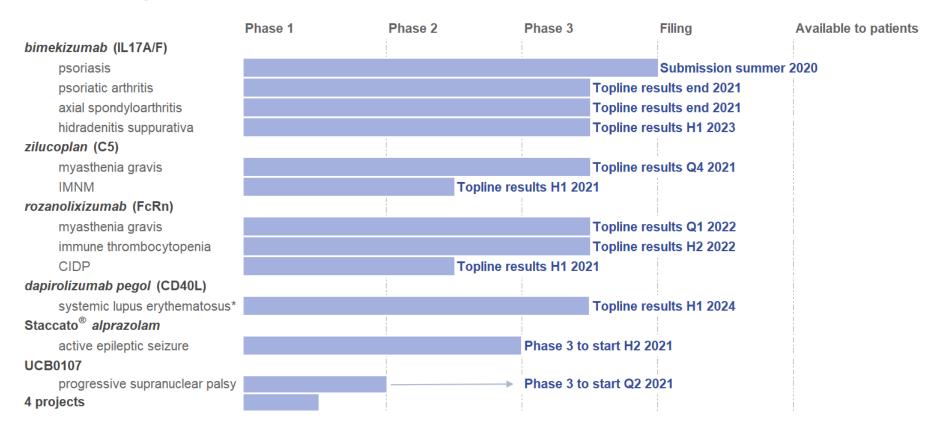


# **To Deliver Patient Value**

Iris Loew-Friedrich
Chief Medical Officer



#### Late stage clinical pipeline – to deliver patient value

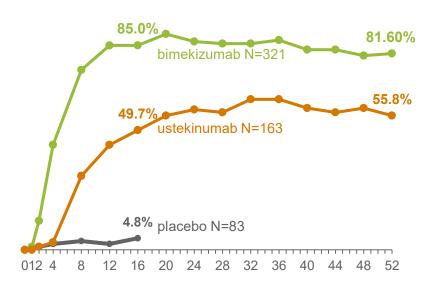




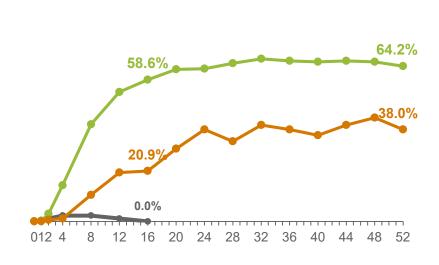
# Bimekizumab Phase 3 in psoriasis

What the BE VIVID data show...

#### Patients achieving PASI 90 (%)



#### Patients achieving PASI 100 (%)





# Bimekizumab Phase 3 in psoriasis

#### What it really means for patients...



Week 0 PASI 31.6



Week 4
PASI 75 response



Week 8 PASI 90 response

Rapid skin clearance





# Delivering patient value, meeting patient needs

# **Emmanuel Caeymaex**

Executive Vice President Immunology Solutions & Head of U.S.



# Accelerate & expand (2019-2021)

#### **Deliverables in immunology**



Focus on patients who can benefit most









Strengthen our R&D

bimekizumab positive Phase 3 results in psoriasis

Phase 3 programs ongoing
bimekizumab (PsA, AxSpA & HS)
dapirolizumab pegol (lupus)
rozanolixizumab (ITP)
zilucoplan (IMNM)



Identify & act on potential opportunities

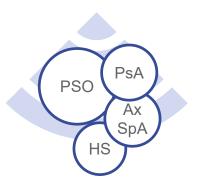




# Bimekizumab in a competitive environment

#### **Ambition for patient value differentiation**

Spectrum of the diseases



Speed of onset



Depth of response



Durability of clinical effect



# Preparing long-term supply of future medicines

#### Project infleXio: new biotech manufacturing plant in Belgium

An innovative & environmentally sustainable multi-product biological manufacturing facility





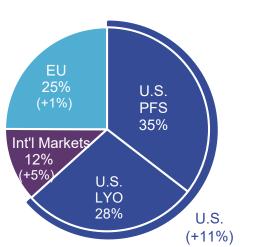
- Manufacturing of monoclonal antibody drug substance => investment in mammalian technical development
- Investment > € 300 million
- Operational in 2024
- Creation of > 150 new, high skilled jobs
- "Digital ready" with most recent manufacturing technologies
- Integrating most advanced technologies to reduce environmental footprint

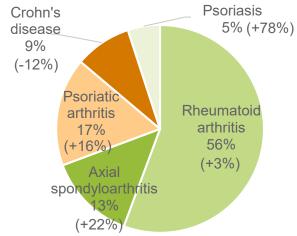


# Cimzia<sup>®</sup> growth driven by new patient populations

#### On track to achieving peak sales ≥ € 2 billion by 2024

**2020 HY net sales:** € 842 million (+8%; +7% CER)





# Cimzia<sup>®</sup>, the only anti-TNF available

- approved for non-radiographic axial spondyloarthritis (U.S.)
- label includes safety data from clinical trials for women of childbearing age (WOCBA)
- Strengthening our commitment to patients living with Crohn's disease: <u>Ferring co-promotion</u> <u>agreement (U.S.)</u>

# Evenity® (romosozumab) in osteoporosis

# An innovative bone-forming therapy now available to patients



#### Why Evenity®?

- Unique dual effect on bone
- Rapid improvement in Bone Mineral Density in just 12 months
- · Fracture risk reduction

	Launch	2020 HY net sales
U.S. <sup>1</sup>	$\checkmark$	Amgen Q2 results on 28 July
EU <sup>2</sup> Germany, U.K., Austria & Sweden	<b>√</b>	€ 1 million
Int'l markets <sup>1</sup> Japan, Australia, Canada & South Korea	<b>√</b>	Amgen Q2 results on 28 July

#### 'Capture the Fracture' partnership

to reduce by 25% by 2025 the incidence of osteoporosis-related hip and vertebral fractures partnership with the International Osteoporosis Foundation, University of Oxford & Amgen







Additional new opportunities for patient value creation

# Charl van Zyl

Executive President Neurology Solutions & Head of EU/International



# Accelerate & expand (2019-2021)

#### **Deliverables in neurology**









Focus on patients who can benefit most



Identify & act on potential opportunities













Phase 3 programs
rozanolixizumab (MG)
zilucoplan (MG)

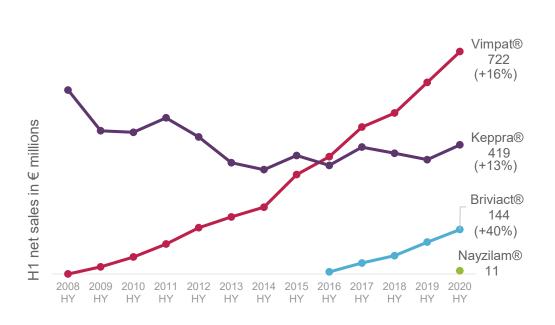






## **Epilepsy Franchise serving millions of patients**

#### ~ 3 million patients using UCB epilepsy treatments\*



#### Latest news flow

- Vimpat® in PGTCS: filed Q1 2020 (U.S., EU, Japan)
- Nayzilam® (midazolam) Nasal Spray<sup>CIV</sup>, the first and only nasal rescue treatment for epilepsy seizure clusters launched in the U.S.
- Acquisition of Engage Therapeutics, a clinicalstage pharmaceutical company developing Staccato® Alprazolam for the rapid termination of an active epileptic seizure. Staccato® Alprazolam to start Phase 3 H2 2021
- Briviact® in childhood and juvenile absence epilepsy: Phase 3 to start Q4 2020



## Acute on-demand epilepsy seizure management

UCB acquired world-wide rights to Staccato® Alprazolam

Staccato<sup>®</sup> Alprazolam, a drug-device-combination designed to deliver alprazolam with a single, normal breath, to rapidly terminate an epileptic seizure



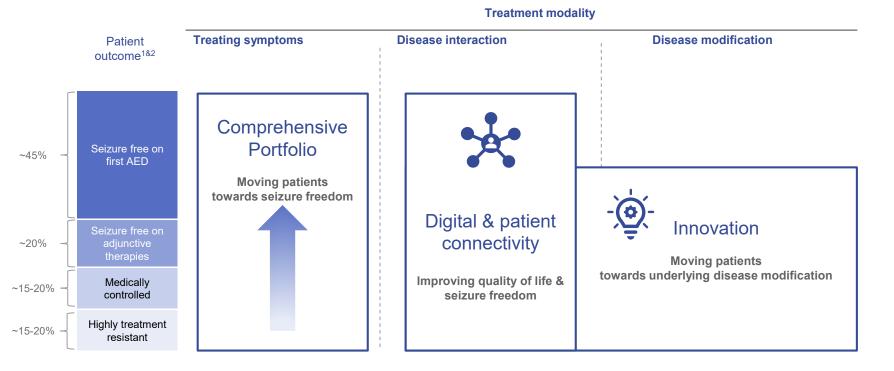
- Potential to be the first on-demand, single use treatment
- Rapid seizure termination (30 sec 2 min)
- Phase 2b clinical trial completed (end 2019); phase 3 to start H2 2021
- Potential to deliver on-demand, rapid seizure termination for 20 – 30% of people living with epilepsy

UCB to perform further clinical development, submission, launch and commercialization



# **Epilepsy: significant unmet needs remain**

#### Multiple opportunities for patient value creation





<sup>1.</sup> Chen Z, Brodie MJ, Liew D, Kwan P. "Treatment Outcomes in Patients With Newly Diagnosed Epilepsy Treated With Established and New Antiepileptic Drugs: A 30-Year Longitudinal Cohort Study.", confirmed by expert calls with physicians

<sup>2.</sup> Failure of adequate trials of two tolerated and appropriately chosen AED schedules to achieve seizure freedom

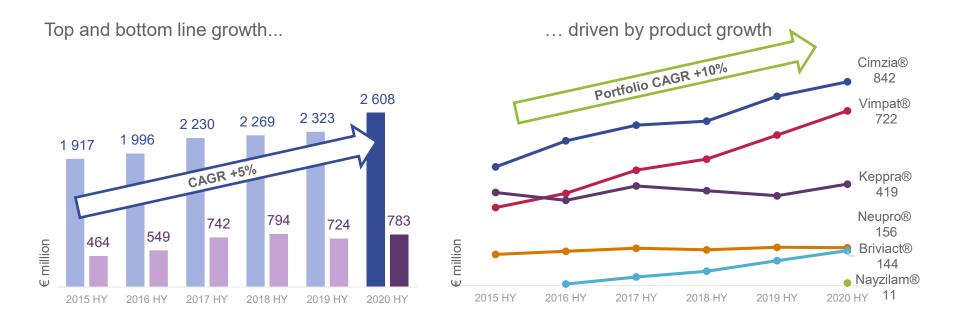


Resilient growth & continued investment into future growth

Sandrine Dufour Chief Financial Officer



# UCB's sustainable financial performance by strong product portfolio growth





■ Adjusted EBITDA

Revenue

# 2020 HY financial highlights

#### Resilient product growth and investment into future growth

#### Revenue

• Net sales +12% (+9% CER) to € 2.5 billion driven by resilience of portfolio

#### **Total operating expenses**

- +13% Marketing & selling expenses (Cimzia<sup>®</sup> / Nayzilam<sup>®</sup> / Evenity<sup>®</sup> launches + bimekizumab pre-launch activities)
- +21% R&D expenses (late stage pipeline, Ra Pharma R&D budget + padsevonil termination) - ratio 26%

#### Adjusted (recurring) EBITDA\*

Adjusted (recurring) EBITDA/revenue ratio 30%

#### **Profit** - driven by acquisition fees

- Tax rate 15%
- € 363 million attributable to UCB shareholders

#### Core earnings per share

Based on 189 million weighted average shares outstanding\*\* (2019: 187 million)















-21%

CER: constant exchang

\* In compliance with the

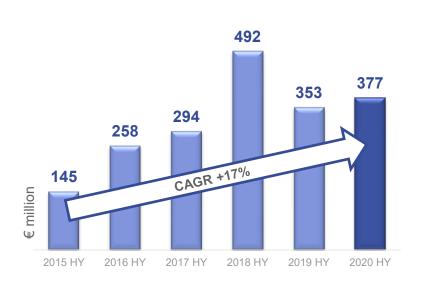
<sup>\*</sup> In compliance with the ESMA Alternative Performance Measures guidelines, recurring EBITDA, Earnings before Interest Taxes Depreciation & Amortization, is renamed into "Adjusted EBITDA". The calculation methodology remains unchanged

<sup>\*\*</sup> Total number of shares 194 5 milli

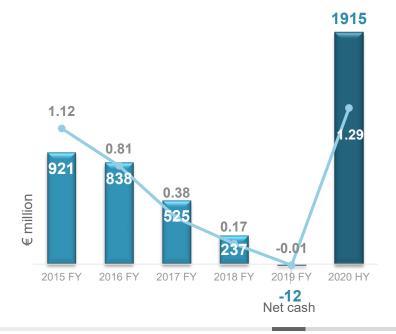
#### Solid cash flows

Debt maturity profile available in the annex slides

#### **Cash flow from continuing operations**



# Net debt Net debt / adjusted EBITDA ratio





# Financial guidance confirmed

UCB will continue to closely follow evolving COVID-19 pandemic diligently to assess potential near- and mid-term challenges.

#### 2020 financial targets





Revenue

€ 5.05 – 5.15 billion

Continued strong core products growth



Adjusted EBITDA\* / revenue ratio 26 – 27% of revenue

• R&D expense ratio of ~28% (+/-1% point)

Core EPS € 4.40 – 4.80\*\*

Tax rate around mid teens



Adjusted EBITDA / revenue ratio

31% in 2022

UCB investing into the pipeline complemented with inorganic growth opportunities



#### Peak sales

- Cimzia<sup>®</sup> ≥ € 2 billion by 2024
- Vimpat<sup>®</sup> ≥ € 1.5 billion by 2022
- Briviact® ≥ € 600 million by 2026
- Neupro® ~ current level



<sup>\*</sup> In compliance with the ESMA Alternative Performance Measures guidelines, recurring EBITDA, Earnings before Interest Taxes Depreciation & Amortization, is renamed into "adjusted EBITDA". The calculation methodology remains unchanged.

<sup>\*\*</sup> Based on 188 million shares outstanding

# Accelerate & expand (2019-2021)

#### **Expected news flow**

2019

2020

2021

- ✓ Evenity<sup>®</sup> launch
- ✓ Nayzilam<sup>®</sup> launch (U.S.)
- √ bimekizumab Phase 3 results in psoriasis
- ✓ bimekizumab Phase 3 start in psoriatic arthritis & axial spondyloarthritis
- √ padsevonil Phase 3 start
- √ rozanolixizumab Phase 3 start in myasthenia gravis + Phase 2b in CIDP
- ✓ Agreement to acquire Ra Pharma

- ✓ rozanolixizumab Phase 3 start in ITP (Jan)
- ✓ bimekizumab Phase 3 start in HS (Feb)
- √ padsevonil Phase 2b topline results (March)
- √ Vimpat® PGTCS filing (Q1)
- ✓ Ra Pharma closing (April)
- ✓ Acquisition of Staccato® Alprazolam (June)
- √ bimekizumab Phase 3b topline results (July)
- dapirolizumab pegol Phase 3 start in lupus (Q3)
- bimekizumab filing acceptance in psoriasis (end of Q3)

- UCB0107 Phase 3 start in progressive supranuclear palsy (Q2)
- rozanolixizumab Phase 2b topline results in CIDP (H1)
- zilucoplan Phase 2b topline results in IMNM gravis (H1) + Phase 3 topline results in myasthenia gravis (Q4)
- Staccato<sup>®</sup> Alprazolam Phase 3 start in active epileptic seizure (H2)
- bimekizumab Phase 3 topline results in psoriatic arthritis & axial spondyloarthritis (end of 2021)



# Thank you!



#strongertogether







# Our purpose: to create value for patients, now and into the future



For patients like Lut, living with osteoporosis



For patients like Elisabeth, living with axial spondyloarthritis



For patients like Wendy, living with lupus



For patients like Victoria, living with psoriasis



For patients like Lloyd, living with epilepsy

... and for patients living with hidradenitis suppurativa, myasthenia gravis, ITP, CIDP progressive supranuclear palsy



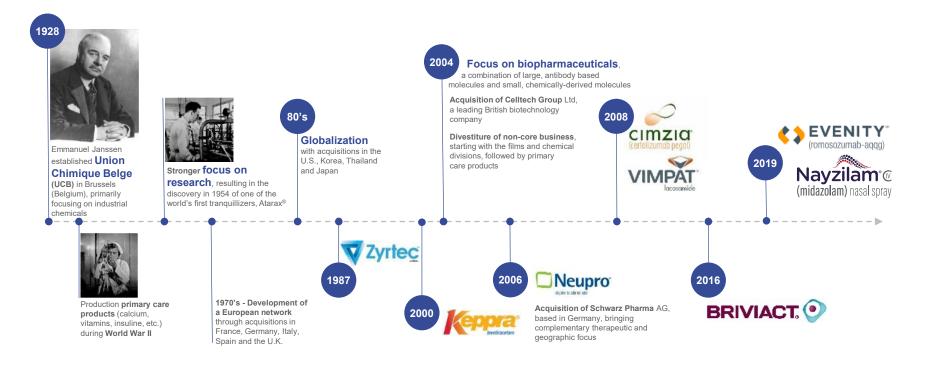
For patients like Caroline, living with psoriatic arthritis

# Further facts and figures



# UCB Story – since 1928

#### Continuous adaptation to the changing ecosystem

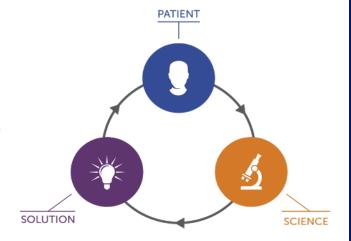


## **UCB's patient value strategy**

Sustainable company growth - Superior shareholder value

Our ambition is to be the patient preferred biopharma leader, creating patient value for specific populations through unique outcomes, the best experience and improving as many of these lives as possible.

We want to be present and impact specific patient populations by 2025.



#### We are UCB

We are 7 989
employees focused on creating
value for patients



We bring Cimzia®, Vimpat®, Keppra®, Briviact®, Neupro®, Nayzilam® & Evenity® to more than **3.4 million patients** 



Focused on R&D:
We invest more than
25% of revenue in R&D –
above industry average



We commit to reducing our ecological footprint



We reached in 2019 € 4.9 billion revenue € 1.4 billion adjusted EBITDA, both growing for the 6<sup>th</sup> year in a row



#### **Grow core products**

# Key information

	Cimzia <sup>®</sup>	Vimpat <sup>®</sup>	<b>Keppra</b> ®	Briviact®	Neupro <sup>®</sup>
<b>U</b>	<ul><li>Crohn's disease</li><li>Rheumatoid arthritis</li><li>Psoriatic arthritis</li><li>Axial spondyloarthritis</li><li>Psoriasis</li></ul>	Epilepsy POS      Adj. therapy     Monotherapy     Pediatric	<ul><li>Epilepsy POS</li><li>Epilepsy PGTCS</li><li>Epilepsy myoclonic seizures</li></ul>	Epilepsy POS  Adj. therapy  Monotherapy (U.S.)  Pediatric	<ul><li>Parkinson's disease</li><li>Restless legs syndrome</li></ul>
R	> <b>151 000</b> patients, across 58 countries*	> <b>684 000</b> patients, across 52 countries*	≈ 2.2 million patients, across the world*	> 106 000 patients, across 34 countries*	> 366 000 patients, across 43 countries*
Anna 1	Astellas (Japan - 2012) Cinkate (China – 2019)	<u>Daiichi Sankyo</u> (Japan - 2014)	<u>Otsuka</u> (Japan – 2008-2020)		Otsuka (Japan – 2002)
<b>T</b>	<b>2024</b> (U.S. & EU) 2026 (Japan)	<b>2022</b> (U.S. & EU) 2024 (Japan)	2008 (U.S.) 2010 (EU) 2020 (Japan)	<b>2026</b> (U.S. & EU)	2021 (U.S. & EU) 2024 (Japan) 2030 Several reformulation patents (U.S. & EU)



#### **Grow core products**

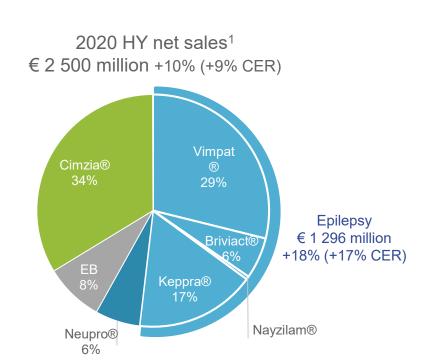
## Lifecycle management

	Cimzia <sup>®</sup>	Vimpat <sup>®</sup>	Keppra <sup>®</sup>	Briviact <sup>®</sup>	Neupro <sup>®</sup>
\$		POS: neo nates: Phase 3 to start Q3 2020		<ul> <li>Childhood and juvenile absence epilepsy: Phase 3 to start Q4 2020</li> </ul>	
**=		<ul> <li>Epilepsy PGTCS (U.S. / EU / Japan – Q1)</li> <li>Epilepsy POS (China):         <ul> <li>pediatric (incl. oral formulation – Sept 2018)</li> <li>IV formulation (Sept 2018)</li> <li>Monotherapy (Sept 2019)</li> </ul> </li> </ul>	Epilepsy monotherapy (China – Aug 2019)		
16	<ul> <li>Nr axSpA         (<u>U.S. – March 2019</u>)</li> <li>Rheumatoid arthritis         (<u>China – July 2019</u>)</li> <li>Psoriasis / psoriatic         arthritis (<u>Japan – Dec 2019</u>)</li> </ul>	<ul> <li>Epilepsy POS pediatric (incl. dry syrup formulation - <u>Japan –</u> <u>Jan 2019</u>)</li> </ul>	• Epilepsy monotherapy (U.S. – Oct 2019)		



### Strong underlying net sales growth

### Resilient product portfolio & new launches



		Act	CER
Cimzia®	€ 842 million	+8%	+7%
Driven by n	ew patient populations		
Vimpat®	€ 722 million	+16%	+14%
Strong, sus	tainable growth in all marl	kets	
<b>Keppra</b> ®	€ 419 million	+13%	+12%
Mature, esta	ablished brand		
Neupro®	€ 156 million	-1%	-2%
At its peak s	sales		
Briviact <sup>®</sup>	€ 144 million	+40%	+37%
Reaching m	nore and more patients		
<b>Nayzilam</b> ®	€ 11 million		
<b>Evenity</b> ®	€ 1 million		
Established	brands € 205 million	-12%	-11%



### **Driven by new patient populations**



For patients (including women of child bearing age) living with

- Rheumatoid arthritis
- Psoriatic arthritis
- Psoriasis
- Axial spondyloarthritis
- Crohn's disease (U.S.)

N	ρt	Sa	les <sup>1</sup>
1.4	CL	301	163

€ million	2016 HY	2017 HY	2018 HY	2019 HY	2020 HY	Act	CER
U.S.	372	420	416	480	533	11%	8%
Europe	165	176	192	208	210	1%	1%
International markets	61	66	71	94	99	5%	11%
Total Cimzia <sup>®</sup>	598	663	679	782	842	8%	7%



 Loss of exclusivity (U.S. & EU)

2024

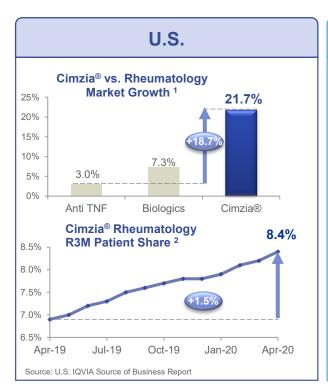
Peak sales > € 2 billion

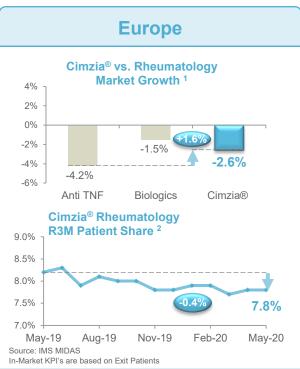
 Loss of exclusivity (Japan)

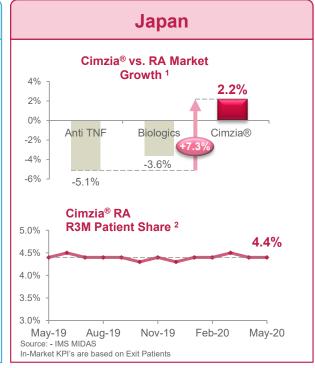
2026



### Cimzia<sup>®</sup> in-market performance











### Strong, sustainable growth in all markets



#### For patients living with

- Epilepsy POS<sup>2</sup>
- Adults, adolescents and children from 4 years of age (EU, U.S. & Japan)

#### Net sales<sup>1</sup>

€ million	2016 HY	2017 HY	2018 HY	2019 HY	2020 HY	Act CER
U.S.	291	368	388	472	534	13% 10%
Europe	72	82	100	111	127	15% 15%
International markets	18	26	35	39	61	57% 56%
Total Vimpat <sup>®</sup>	381	477	523	622	722	16% 14%



✓ PGTCS³: filing (U.S., EU , Japan)

2020

• Patent expiry (U.S. & EU)

2022

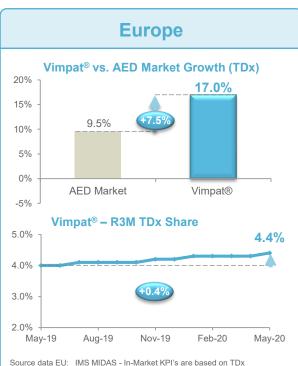
Peak sales > € 1.5 billion

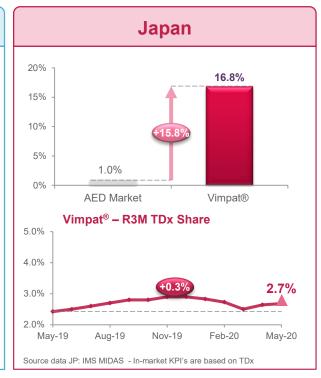
 Loss of exclusivity (Japan)

2024

### Vimpat<sup>®</sup> in-market performance











### Mature, established brand



For patients living with

- Epilepsy POS
- Epilepsy PGTCS
- Epilepsy myoclonic seizures

#### Net sales<sup>1</sup>

€ million	2016 HY	2017 HY	2018 HY	2019 HY	2020 HY	Act CER
U.S.	99	109	99	103	98	-5% -7%
Europe	121	119	114	84	115	36% 36%
International markets	133	184	180	184	207	12% 13%
Total Keppra <sup>®</sup>	352	412	392	371	419	13% 12%

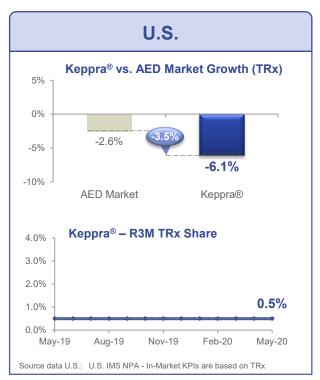




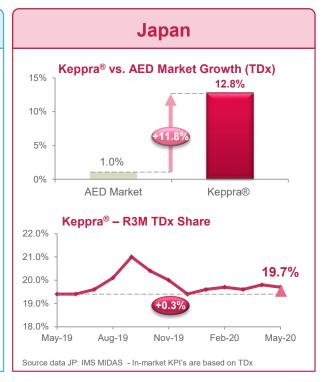
- UCB to regain right from Otsuka (Japan)
- Loss of exclusivity (Japan)



### **Keppra® in-market performance**











### Available to more and more patients



#### For patients living with

- Epilepsy POS<sup>2</sup>
- Adults, adolescents and children from 4 years of age (EU & U.S.)

#### Net sales<sup>1</sup>

€ million	2016 HY	2017 HY	2018 HY	2019 HY	2020 HY	Act CER
U.S.	4	25	46	81	111	38% 35%
Europe	3	11	13	19	29	47% 47%
International markets	0	1	1	3	4	36% 39%
Total Briviact®	7	36	60	103	144	40% 37%



Absence childhood juvenile:
 Phase 3 to start Q4 2020

2020

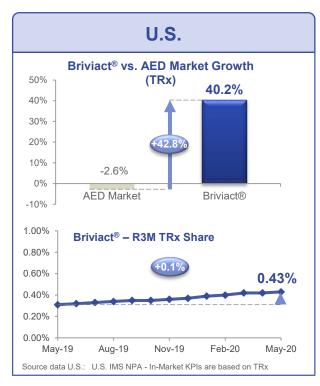
• Epilepsy POS<sup>2</sup> Phase 3 results (Japan)  Patent expiry (U.S. & EU)

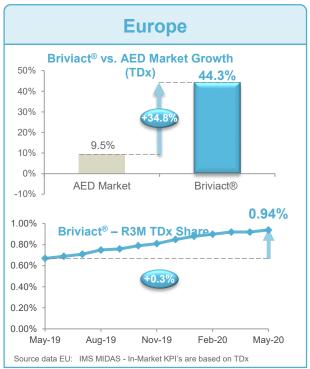
2026

Peak sales > € 600 million

2022

### **Briviact® in-market performance**









### At its peak sales and with longer patent life



#### For people living with

- · Parkinson's disease
- Restless legs syndrome

#### Net sales<sup>1</sup>

€ million	2016 HY	2017 HY	2018 HY	2019 HY	2020 HY	Act	CER
U.S.	39	50	41	46	48	3%	1%
Europe	77	80	85	83	84	2%	2%
International markets	26	24	22	29	24	-18%	-20%
Total Neupro®	142	154	148	158	156	-1%	-2%

2024



• Patent expiry (U.S. & EU)

2021

 Patent expiry (Japan)

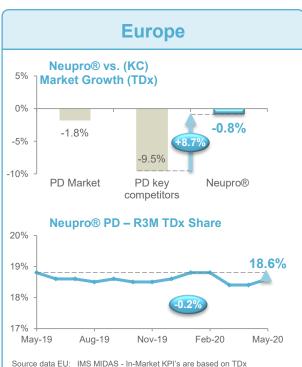
 Several reformulation patents expiry (U.S. & EU)

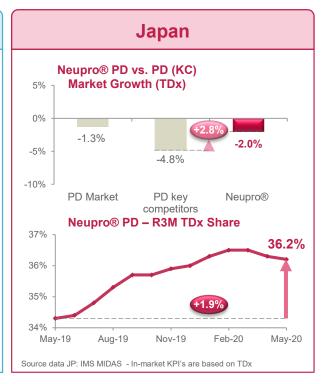
2030



### **Neupro® in-market performance**









### Bimekizumab clinical development programs

### Over 4 500 patients participating

psoriasis (PsO)

> 2 000 patients

Data presented at AAD 2020

Submission summer 2020

<u>psoriatic</u>

arthritis

(PsA)

> 1 200 patients

Phase 3 ongoing

**Topline results end 2021** 

<u>axial</u>

**spondyloarthritis** 

(incl. nr AxSpA & AS)

> 500 patients

Phase 3 ongoing

Topline results end 2021

<u>hidradenitis</u>

suppurativa

(HS)

+/- 1 000 patients

Phase 3 ongoing

opline results H1 2023

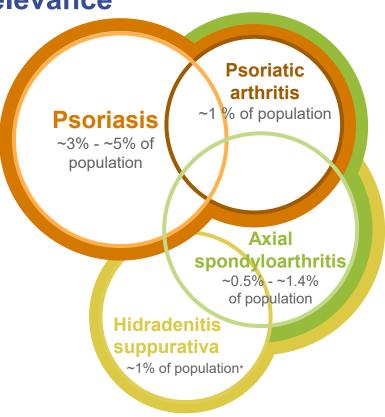


### **Evolving understanding of overlapping disease highlights** 2020 HY results - 49 bimekizumab relevance

#### **Psoriatic diseases**

~30% patients living with psoriasis progress to psoriatic arthritis

~40% patients living with psoriatic arthritis have moderate to severe psoriasis



#### **Spondyloarthritis**

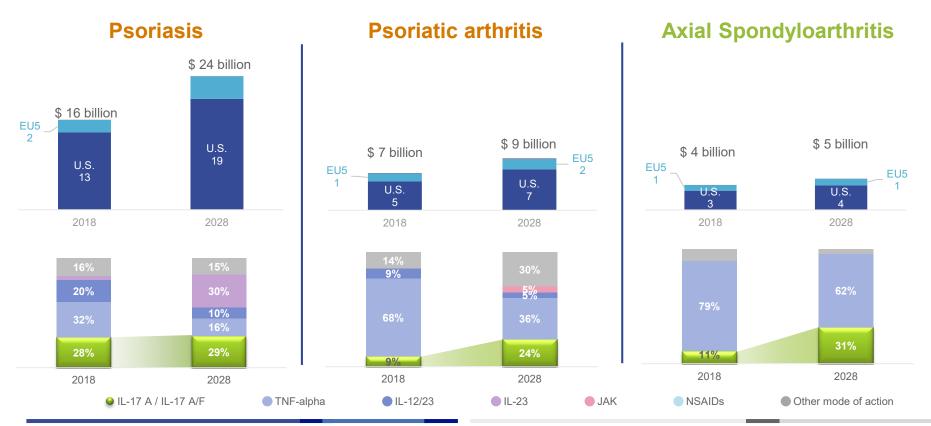
~40% patients living with psoriatic arthritis have axial disease

#### Hidradenitis suppurativa

Up to ~10% of axSpA patients have HS ~ 0.3% patients with PSO have HS

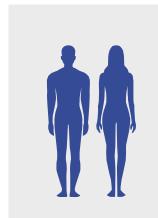


### Focusing on markets with strong growth potential





# Psoriasis affects a significant portion of the population Psoriasis



up to

of the population8 is affected by PSO

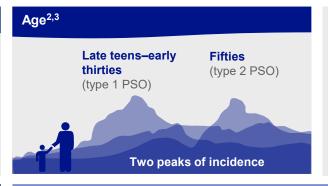
# Prevalence<sup>1</sup>



#### **Ethnicity**

Prevalence according to





Age, geographic region, and ethnicity all influence an individual's risk of developing PSO

#### Geographic region

PSO more commonly affects Caucasians than other ethnic groups<sup>4</sup>

ethnicity in the USA5:



African American



Prevalence generally increases with increasing distance from the equator<sup>2</sup>



Caucasian

<sup>2.</sup> Crow JM. Nature. 2012:492(7429):S50-S51.

<sup>3.</sup> Langley RG et al. Ann Rheum Dis. 2005;64:(suppl 2):ii18-23; discussion ii24-25. 6. Kubota K et al. BMJ Open. 2015 Jan 14;5(1):e006450.

# Bimekizumab Phase 3/3b development program in psoriasis

BE VIVID / PS0009 (vs ustekinumab) NCT03370133

Positive topline results (Oct 2019)

BE READY / PS0013 (vs placebo) NCT03410992

Positive topline results (Nov 2019)

BE SURE / PS0008 (vs adalimumab) NCT03412747

Positive topline results (Dec 2019)

BE RADIANT / PS0015 (vs secukinumab) NCT03536884

Positive topline results (July 2020)

Data presented at AAD 2020

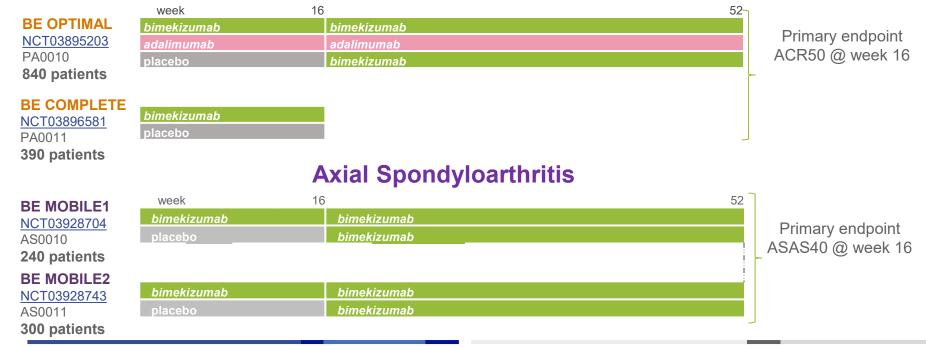
Submission summer 2020



### Bimekizumab – ambition: best in disease efficacy in skin and joints

### Phase 3 topline results expected end 2021

#### **Psoriatic arthritis**





### HS is a debilitating disease









### PREVALENCE AFFECTS UP TO 1%

US ~0.10% EUROPE ∼1%

JAPAN ~0.06%



USTRALIA

~0.67%

#### HIDRADENITIS SUPPURATIVA (HS)

Hidra-den-eye-tis Sup-RA-tiva

A debilitating, chronic, inflammatory skin disease of the hair follicle that presents with painful, inflamed lesions in the armpits, genital area, groin, buttocks/anus, and breasts resulting in painful, inflamed lesions, lumps, cysts, scarring

#### **DIAGNOSIS**



**Not Understood**Significant delays in diagnosis ranging from **3.7–23.7 yrs.** 

Resulting in intense pain, progressive scarring, and psychological damage



more common in women than men

#### **SEVERE IMPACT ON QOL**









to Intimacy





#### **MULTIPLE CO-MORBIDITIES**







Acne Vulgaris (AV)



Axial Spondyloarthritis (axSpA)

#### OTHER CO-MORBIDITIES

Psychological Disorders Metabolic Syndrome Squamous Cell Carcinoma Down Syndrome



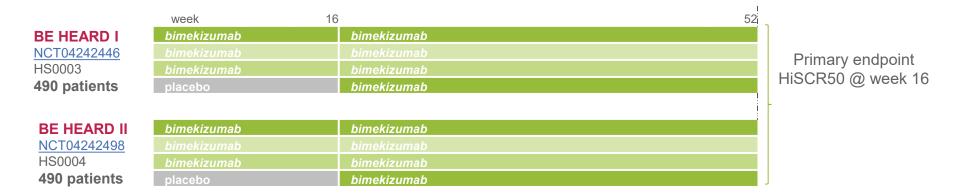
### **HS** references

Zouboulis et al, J Eur Acad Dermatol Venereol 2015;29:619-44; What is HS? Alikhan et al, J Am Acad Dermatol 2019;81:76–90; Who is affected? HS & more common in women: Jemec GBE et al, N Engl J Med 2012;366:158-64; HS & more common in women and location: Zouboulis CC et al, J Eur Acad Dermatol Venereol 2015;29:619-44 More common in women: Shahi V et al, Dermatology 2014;229:154-8. Prevalence For the EU: Zouboulis CC et al, J Eur Acad Dermatol Venereol 2015;29:619-44; For the US: Gard A et al. JAMA Dermatol 2017:153:760-4: For Japan: Phan et al. Biomedical Dermatology (2020) 4:2 https://doi.org/10.1186/s41702-019-0052-0. Kurokawa I. Havashi N. Society JAR. Questionnaire surveillance of hidradenitis suppurativa in Japan. J Dermatol. 2015;42:747-9 • For Australia: Calao M et al, Plos One 2018;13:1-23 **Delays to Diagnosis** Canadian Hidradenitis Suppurativa Foundation. What is HS? http://hsfoundation.ca/en/what-ishs/. Accessed 2020-03-26. Kluger N et al, Skin Appendage Disord 2017;3:20-7 Impact on QOL - Anxiety, Evaluating patients' unmet needs in hidradenitis suppurativa: Results from the Global Survey Of Impact and Healthcare Needs Depression. & Anger (VOICE) ProjectGarg, Amit et al. Journal of the American Academy of Dermatology, Volume 82, Issue 2, 366 - 376 Impact on QOL - Embarrassment, Kluger N et al, Skin Appendage Disord 2017;3:20-7; Sexual / Intimacy, and Pain IBD: Janse IC et al, Inflam Bowel Dis 2016;22:106-13; Egeberg A et al, J Invest Dermatol 2017;137:1060-4. Co-morbidities AV: Wertenteil S et al. J Am Acad Dermatol 2019:80:1308-13: Diabetes: Bui TL et al. J Am Acad Dermatol 2018:78:395-401: axSpA: Rondags A et al, Semin Arthritis Rheu 2019;48:611-7; Schneider-Burrus S et al, Dermatology 2016;232:606-12 **Shaving & Deodorant Usage** NHS https://www.nhs.uk/conditions/hidradenitis-suppurativa/ [accessed: 15 Nov 2019]. Shavit E et al, J Eur Acad Dermatol Venereol 2015;29:371-6; **Psychological Disorders Metabolic Syndrome** Shalom G et al, *Br J Dermatol* 2015;173:464–70; **Squamous Cell Carcinoma** Makris GM et al, Dermatol Surg 2017;43:107-15; **Down Syndrome** Garg A et al, Br J Dermatol 2018;178:697-703.



### Bimekizumab: Potential new treatment option for HS

### Phase 3 topline results H1 2023



### Ra Pharma – Excellent strategic fit with UCB

### Enriching our pipeline, adding external opportunities



#### Zilucoplan, 'pipeline in a product'

Highly complementary with rozanolixizumab in moderate / severe chronic and acute settings

#### **Technology platform ExtremeDiversity™**

Macrocyclic peptide chemistry platform supporting sustained innovation

#### Strengthening our ambition for patients

Significant unmet medical need in generalized myasthenia gravis & other disorders

Transaction closed (April 2020)



### Rozanolixizumab potential in multiple IgG autoantibodymediated diseases with high unmet medical need

	Myasthenia gravis	Immune thrombocytopenia	Chronic inflammatory demyelinating polyneuropathy
<b>(3)</b>	Antibodies target components of neuromuscular junction	Antibodies target platelets and destroy them	Antibodies target components of peripheral nerves, causing damage to the myelin sheath and axon
	<ul> <li>Muscle weakness (extremities, eyes, bulbar and respiratory symptoms)</li> <li>Fatigue</li> </ul>	<ul><li>Thrombocytopenia</li><li>Bleeding (petechiae, purpura, nosebleeds, intracranial bleeding)</li><li>Fatigue</li></ul>	<ul><li>Motor deficits</li><li>Sensory deficits</li></ul>
	~ 10 - 45 cases / 100 000	~ 10 - 50 cases / 100 000	~ 1 - 6 cases / 100 000
•	<ul><li>Surgery (thymectomy)</li><li>Steroids, steroid-sparing drugs</li><li>Plasma exchange (PEX)</li><li>IV immunoglobulin (IVIg)</li></ul>	<ul> <li>Platelet transfusion</li> <li>IV immunoglobulin (IVIg)</li> <li>Steroids</li> <li>Surgery (splenectomy)</li> <li>TPO receptor agonists</li> </ul>	<ul><li>IV Steroids</li><li>IV / subQ immunoglobulin</li><li>Plasma exchange (PEX)</li></ul>

Current therapies associated with morbidity and burdensome to patients & healthcare systems



### Rozanolixizumab, novel targeted approach recycling IgG

### **Transforming disease burden for patients**



# blocks FcRn receptors binding plasma IgG<sup>1</sup>

Resulting in the attenuation of IgG recycling, and thus removal of IgG autoantibodies



## patients living with IgG-mediated autoimmune diseases

Chronic diseases with unpredictable fluctuations and high treatment-associated burden (hospital setting, invasive)

	Proof of concept	Confirmatory phase
myasthenia gravis (MG)	$\checkmark$	Topline results Q1 2022
immune thrombocytopenia (ITP)	<b>√</b>	Topline results H2 2022
CIDP <sup>2</sup>	Topline results H1 2021	

Providing a patient-focused solution with a quick home subcutaneous infusion delivery

### Rozanolixizumab Phase 3 development program

#### **Myasthenia gravis**

(MG0003 / NCT03971422)

240 patients with moderate to severe MG

- · diagnosis of MG @ screening
- be considered for treatment with immunological therapy

43 days

placebo (3 arms)

Change from baseline in Myasthenia Gravis-Activities of Daily Living (MG-ADL) score to Visit 10

**Topline results Q1 2022** 

#### Immune thrombocytopenia

(TP0003 / NCT04200456)

**105 patients** with moderate to severe ITP

- Platelet count <30K/L
- IgG level>5.5g/L

34 weeks

placebo (2 arms)

Platelet count ≥ 50K/L during weeks 13-25

**Topline results H2 2022** 



Duration

Comparator

**Endpoints** 

### Rozanolixizumab Phase 2a development program

### Proof of concept achieved in MG & ITP – CIDP ongoing

#### **Myasthenia gravis**

(MG0002 / NCT03052751)

43 patients with moderate to severe myasthenia gravis (MG)

- · diagnosis of MG @ screening
- considered for treatment with immunological therapy

99 days

placebo (2 arms)

- · rozanolixizumab safe & well tolerated
- clinical improvement over the entire duration of the study

**Topline results (Oct 2018)** 

#### Immune thrombocytopenia

(TP0001 / NCT02718716)

66 patients with primary ITP

- ≥ 3 months diagnosis @ screening
- Platelet count <30x10<sup>9</sup>/L @ screening and <35x10<sup>9</sup>/L @ baseline

12 weeks

5 arms (different dosing regimens)

rozanolixizumab well tolerated across all dose groups

- mild-to-moderate headaches at higher doses
- no patient discontinued the study

**ASH 2019** 

#### CIDP

(CIDP01 / NCT03861481)

34 patients with Chronic Inflammatory Demyelinating Polyneuropathy

12 weeks

placebo (2 arms)

- · Clinical change from base line
- · Safety and tolerability

**Topline results H1 2021** 



Duration

Comparator

**Endpoints** 

### UCB0107, anti-Tau antibody for Progressive Supranuclear Palsy Palsy Presults - 62

### Positive phase 1 – move to confirmatory phase in PSP

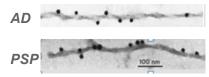
#### Key facts

UCB0107 blocks tau uptake and aggregation

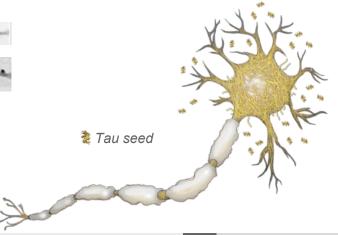
- Tau misfolding and aggregation leads to neuronal death and disease spread
- PSP is a rare, rapidly progressing tauopathy with debilitating cognitive & motor symptoms
- Alzheimer's disease is also a tauopathy, with high prevalence and economic impact

Key insights

to block spreading of tau seeds from patient materials



Tau seeds spread from dying cells to infect other neurons



### **Adjusted EBITDA**

In compliance with the ESMA Alternative Performance Measures guidelines, recurring EBITDA, Earnings before Interest Taxes Depreciation & Amortization, is renamed into "adjusted EBITDA". The calculation methodology remains unchanged.

For the six months ended 30 June	Actual		Variar	nce
€ million	2020	2019	Actual rates	CER
Revenue	2 608	2 323	12%	9%
Net sales	2 491	2 219	12%	9%
Royalty income and fees	38	33	14%	11%
Other revenue	79	71	12%	11%
Gross profit	1 925	1 725	12%	8%
Marketing and selling expenses	- 569	- 502	13%	12%
Research and development expenses	- 689	- 568	21%	21%
General and administrative expenses	- 94	- 96	- 2%	-2%
Other operating income / expenses (-)	41	12	>100%	>100%
Total operating expenses	- 1 311	- 1 154	14%	13%
Adjusted (recurring) EBIT	614	571	8%	-2%
Add: Amortization of intangible assets	107	92	17%	16%
Add: Depreciation charges	62	61	1%	-1%
Adjusted (recurring) EBITDA	783	724	8%	0%

### **Profit**

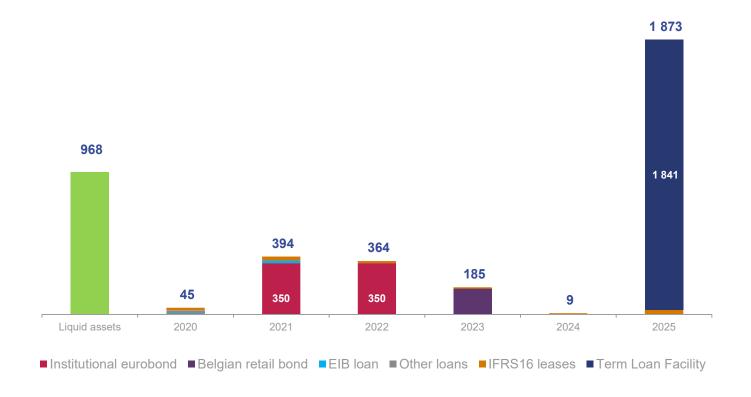
For the six months ended 30 June	Act	ual	Variar	nce
€ million	2020	2019	Actual rates	CER
Adjusted (recurring) EBIT	614	571	8%	-2%
Impairment charges	0	- 2	n.a.	n.a.
Restructuring expenses	- 13	- 8	59%	57%
Gain on disposals	37	42	-12%	-12%
Other income / expenses (-)	- 119	- 5	>100%	>100%
Total other income / expenses (-)	- 95	27	n.a.	n.a.
EBIT (operating profit)	519	598	-13%	-20%
Net financial expenses (-)	-61	- 53	15%	16%
Result from associates	0	- 1	-44%	-44%
Profit before income taxes	458	544	-16%	-23%
Income tax expense (-)	-70	- 108	-35%	-35%
Profit from continuing operations	388	436	-11%	-21%
Profit / loss (-) from discontinued operations	0	1	n.a.	n.a.
Profit	388	437	-11%	-21%
Attributable to UCB shareholders	363	411	-12%	-22%
Attributable to non-controlling interests	25	26	-4%	-6%
Profit attributable to UCB shareholders	363	411	-12%	-22%

EBIT: Earnings before interest and taxes

### **Core earnings per share**

For the six months ended 30 June	Actual		Variance	
€ million	2020	2019	Actual rates	CER
Profit	388	437	-11%	-21%
Attributable to UCB shareholders	363	411	-12%	-22%
Attributable to non-controlling interests	25	26	-4%	-6%
Profit attributable to UCB shareholders	363	411	-12%	-22%
Total other income (-) / expenses	95	- 27	n.a.	n.a.
Income tax on other expenses (-) / credit	-15	5	n.a.	n.a.
Profit (-) / loss from discontinued operations	0	- 1	n.a.	n.a.
Amortization of intangibles linked to sales	90	74	21%	20%
Income tax on amortization of intangibles linked to sales	-8	- 8	-11%	-11%
Core profit attributable to UCB shareholders	525	453	16%	3%
Weighted average number of shares (million)	189	187	1%	
Core EPS attributable to UCB shareholders	2.77	2.42	15%	6%

### Debt maturity schedule (@ 30 June 2020, € million)





### **UCB** new organization

### Our people are key to deliver on our ambition







### One UCB today: A global player

Presence in 38 countries complemented by a robust network of partners



7 989

employees worldwide

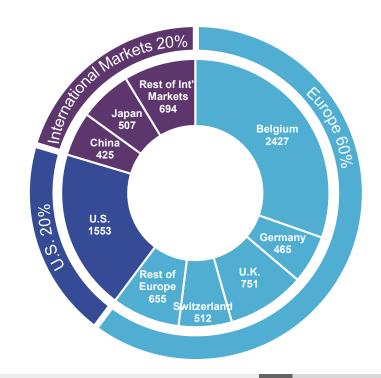




858 New colleagues



6% Employee turnover



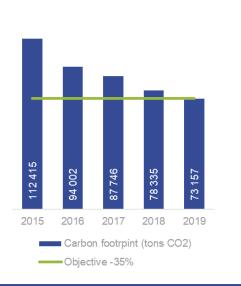
### **UCB Green strategy**

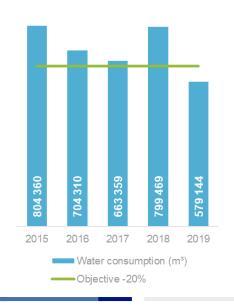
### Our environmental targets by 2030

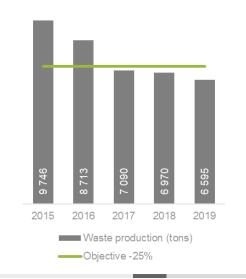
CO<sub>2</sub> emissions - 35%

Water consumption - 20%

Waste production - 25%





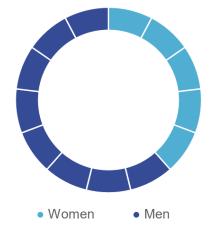


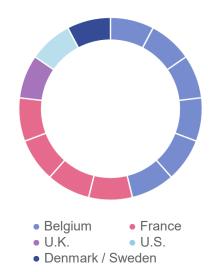


### **Corporate governance**

### **Board of Directors**

- 13 members
  - Mandate: 4 year
  - Age limit: 70
- 5 women (38%)
- 7 independent directors (54%)
- 5 nationalities



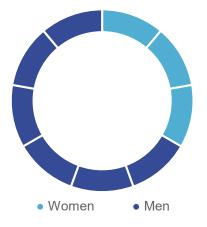


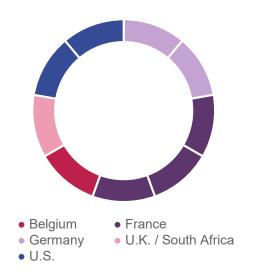


### **Corporate governance**

### **Executive Committee**

- 9 members
  - Jean-Christophe Tellier, CEO since 2015
- 3 women (33%)
- 5 nationalities

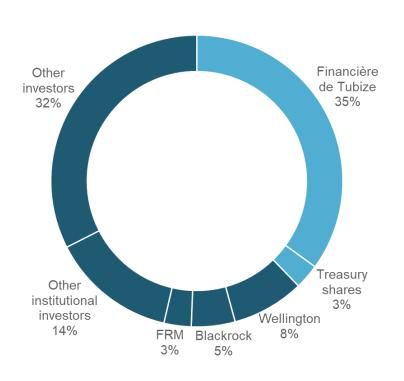


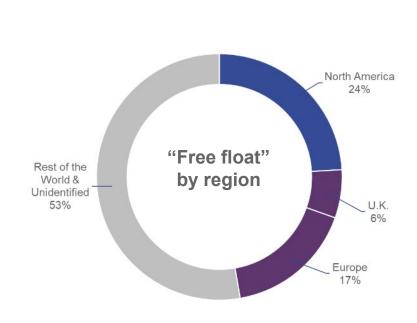




### Stable shareholder base with free-float of 62%

### Weighted average shares outstanding in 2020: 189 million







### **UCB Investor Relations team**

### **Antje Witte**

Head of Investor Relations

• Phone: +32 2 559 9414

• E-mail: <u>antje.witte@ucb.com</u>

### **Isabelle Ghellynck**

Investor Relations / ESG Lead

• Phone: +32 2 559 9588

• E-mail: isabelle.ghellynck@ucb.com

#### **Nathalie Deldime**

Investor Relations Manager

Phone: +32 2 559 9291

E-mail: nathalie.deldime@ucb.com

# Check out our IR App & stay tuned to UCB wherever you go!







