

ABOUT 84 LUMBER

Founded in 1956 and headquartered in Eighty Four, Pennsylvania, 84 Lumber is the nation's leading privately held supplier of building materials, manufactured components and industry-leading services for single- and multi-family residences and commercial buildings.

Under the leadership of President Maggie Hardy Knox, 84 Lumber operates nearly 250 stores, component manufacturing plants, custom door shops, custom millwork shops and engineered wood product centers in 30-plus states. 84 Lumber also offers turnkey installation services for a variety of products, including framing, insulation, siding, windows, roofing, decking and drywall.

84 Lumber is nationally certified through the Women's Business Enterprise National Council as a woman-owned and -operated business, and was named on Forbes' list of America's Best Large Employers of 2019 and a Top Workplace in the Greater Pittsburgh region in 2018 by the Pittsburgh Post-Gazette. In 2019, 84 Lumber was named on the Inc. 5000 list for the first time in the company's history. Now in its 37th year, the list — distributed by Inc. magazine — is the most prestigious ranking of the nation's fastest-growing private companies.

The company employs roughly 5,600 associates across the country.

PRODUCTS AND SERVICES

Product Inventory — We carry more than 10,000 products for both professional builders and do-it-yourselfers. We will special-order any product that we don't carry in stock, and can deliver materials directly to a project site.

Government Sales — The 84 Lumber Government Sales Department offers federal, state and local agencies contract pricing on thousands of products. 84 Lumber has been awarded a GSA 51V MAS contract, an NCPA cooperative purchasing contract, PA COSTARS 8-MRO and 9-SIGNS, and numerous local government contracts. We also support a wide network of distributors and government contractors.

National Sales — The National Sales division is dedicated to serving multi-state commercial builders on a variety of projects, including multi-family, assisted living, and hotel or motel structures. We offer one-on-one account management, with a dedicated representative

SPOTLIGHT:

Team HQ: Eighty Four, Pennsylvania

President: Maggie Hardy Knox

Number of Stores: Approximately 250

Number of U.S. States With 84 Lumber Locations: 30+

Associates Nationwide:
Approximately 5,600

2019 Sales Revenue: \$3.8 billion

2019 Total Charitable Donations:
\$1.39 million

Recognitions:

- Named on Forbes' list of America's Best Large Employers of 2019
- Named on Inc. 5000's list of the nation's fastest-growing private companies
- Recognized as one of America's Largest Private Companies in 2018 by Forbes
- Named a Top Workplace in the Greater Pittsburgh region in 2018 by the Pittsburgh Post-Gazette

Certified by the Women's Business Enterprise National Council



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handling communications with all vendors, as well as all delivery needs. In addition, a national sales estimator will perform the necessary takeoffs from your blueprints.

Installed Sales — We provide turnkey installation for a variety of building materials and relieve the residential or commercial builder from the everyday challenges associated with the coordination of materials and labor.

International Sales — 84 World Trade was created to service builders and developers around the globe. We're a single purchasing source for all building materials and have in-house capabilities and expertise to coordinate shipments worldwide.

Kitchen and Bath Design Services — We have more than 30 Kitchen and Bath Design Studios and showrooms inside select 84 Lumber locations across the U.S. We are a single source for a full spectrum of kitchen and bath design services and products, including cabinetry, hardware, fixtures and finishes.

Tiny Living — Tiny Living by 84 Lumber is our line of portable tiny homes. We are the first-ever major retailer to offer competitively priced custom-built houses under 250 square feet. 84 Lumber currently offers four tiny home models under three packages to accommodate dedicated do-it-yourselfers who want to build their own houses, those who want a move-in-ready home, and everyone in between.

Delivery Services — A fleet of more than 2,000 dedicated trucks deliver our quality building materials nationwide.

Disaster Relief — 84 Lumber is prepared to source and deliver essential products in the event of hurricanes, floods, power outages and more.

PHILANTHROPY

Building Hope — Being a good corporate citizen goes beyond donating money and materials; it means helping individuals and organizations that are most in need, and always striving to have a positive impact within communities where we live and work. Through our Building Hope program, 84 Lumber has actively supported local, regional and national charitable organizations such as volunteer fire departments, chapters of the Red Cross and United Way, Habitat for Humanity and more.

Fisher House Foundation — In 2019, 84 Lumber entered into an ongoing partnership with the Fisher House Foundation, a nonprofit that provides a free "home away from home" for families of veterans who are receiving medical care.

