Service-Driven Supply Chain Planning Automation

ToolsGroup is a leading provider of **service-driven** supply chain automation solutions for **retail, distribution,** and **manufacturing** businesses and is serving the planning needs of many of the world's most recognized brands including **Harley-Davidson, Lennox, Absolut,** and **Aston Martin**. Our solutions help companies to meet their service-level commitments to their customers while minimizing inventory and improving planner productivity through machine learning automation.

Key Figures

25+ Years in business (privately held). Originated from MIT/Draper Labs in Cambridge, MA in 1983

300+ Customers across 44+ countries and five continents

20+ Field Offices and Global Partners

Comprehensive Solution Offering

Demand Planning & Sensing: Automates the optimization of demand plans using self-learning algorithms and incorporates detailed short-term demand data reducing forecast error to optimally deploy inventory.

Inventory Optimization: Enables management of the entire supply network as a single pool of inventory ensuring desired customer service levels are met with minimum network inventory.

Allocation & Replenishment: Ensures the right amount of stock is at the right place, at the right time using service-level targets, inventory policies and near real-time customer demand signals.

Demand & Supply Collaboration: Complements demand forecasting by bringing together data from multiple stakeholders to improve overall consensus forecast accuracy.

Promotions Planning Improves promotions using machine learning to recognize shared promotional event characteristics and identifying their impact on sales.

S&OP: Provides the ability to make informed strategic and tactical decisions - balancing supply and demand - and implement those decisions into daily execution.

Production Planning: Supports the definition of demand-driven production and procurement plans across approaches including make-to-stock, make-to-order and assemble-to-order.

Recognition

+ Leader in the Gartner Supply Chain Planning SOR Magic Quadrant
+ Visionary in the Gartner S&OP SOD Magic Quadrant
+ #1 in Inventory Management by Nucleus Research

ToolsGroup Offers a Different Approach to Planning

With ToolsGroup's SO99+, our customers regularly report increased service levels, often to 99+%, while considerably reducing inventory, waste and other operational costs.

- Full-scope supply chain planning solution sharing a common data model and user experience
- Experts in handling fast-moving, complex supply chains and products with intermittent demand
- Meet service-level commitments while reducing inventory by 20-30%
- Reduce planner workload by 50-90% with machine learningenabled planning automation

Notable Customers

Executive Leadership

Joseph Shamir	CEO and co-founder
Eugenio Cornacchia	Chief Scientist and Co-founder
Josep Presencia	Channel Director and Co-founder
David Barton	General Manager, Americas
Mauro Adorno	Managing Director, Europe
Caroline Proctor	Chief Marketing Officer
Roberto Miani	Group CFO

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