K.HARTWALL

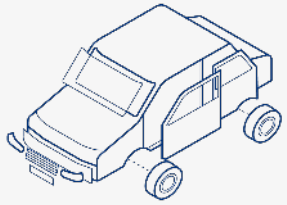
Logistics Efficiency through Innovation

We improve our customers logistics efficiency

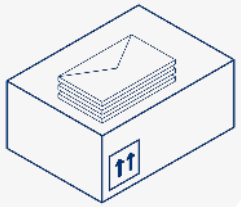
Our expertise

RETAIL

AUTOMOTIVE



POSTAL AND PARCEL



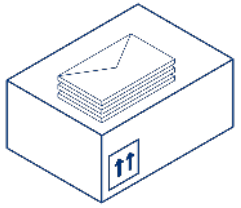
K.HARTWALL

RETAIL

Reduce manual handling and transport costs

Replenish faster

K.HARTWALL

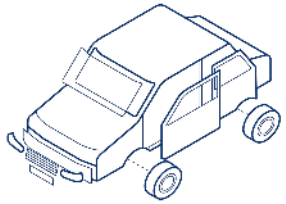


POSTAL & PARCEL

Gain shorter throughput times, better vehicle fill and handling efficiency

Royal Mail posti DHL postnord

K.HARTWALL

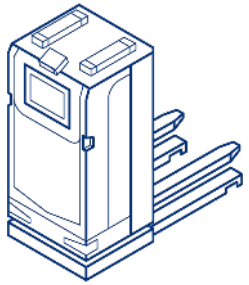


AUTOMOTIVE

Enjoy smooth,
forklift-free
Lean logistics

BOSCH SCHAEFFLER MAGNA BMW ZF vitesco TECHNOLOGIES

K.HARTWALL



AUTOMATION

Automate the movement
of your load carriers
to maximize efficiency

BOSCH SCHAEFFLER

K.HARTWALL

This is K. Hartwall

Turnover in 2022

108 M€

Family business with a global scope since

1932

Customers in more than 65 countries

Sales offices in 20 countries

240 employees

Head office in Söderkulla, Finland

Own production, assembly and surface treatment plant in Finland and partnered production network in Central Europe and Asia

K.HARTWALL

Our global locations

WE WORK

- **"Glocal" sales force**
- **Worldwide with our customers**

WE ENSURE

- **Even quality and best lead time**
- **Flexibility and delivery capability worldwide**

Headquarters and Innovation centre

Sales Units or person

Agents

Customers

K.HARTWALL

Some milestones

1982

IKEA

K. Hartwall starts a 20 year collaboration with IKEA learning the fundamentals of Lean manufacturing.

1985

COMPACTAINER

K. Hartwall develops together with ICA the first nesting roll container revolutionising the Retail industry.

1990

TRAY-DOLLY-PALLET

Together with the Beverage industry K. Hartwall develops the Tray-Dolly-Pallet system.

1997

IN-HOUSE ELECTRO ZINC-PLATING

The most modern to-date in-house electro zinc plating facility, is inaugurated.

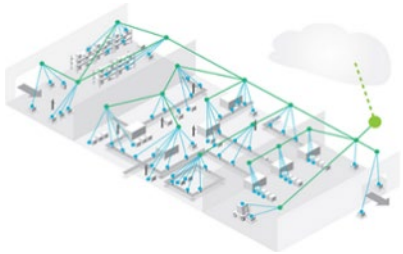
Some milestones

2006

LEAN DOLLY & ADAPTOR PALLET

The automotive industry needed an effective logistics solution so we developed the Lean Adaptor Pallet and Dolly solution.

2017



ASSET TRACKING

Visimore®, a truly new way to proactively manage the assets in the supply chain, is launched.

2018

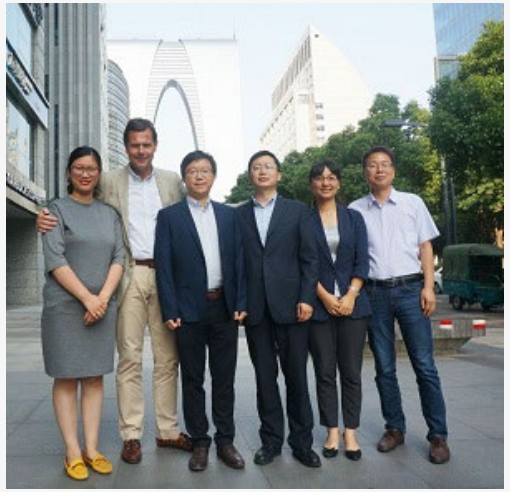
MAJORITY OWNER OF A&A

K.Hartwall becomes the majority owner of A&A broadening its portfolio with tugger train and mobile robot solutions

2020

A-MATE IS BORN

K.Hartwall launches a brand-new autonomous mobile robot (AMR) called A-MATE. This is the first fully electric free-lift pallet AGV with omnidirectional drive on the market. A revolution!



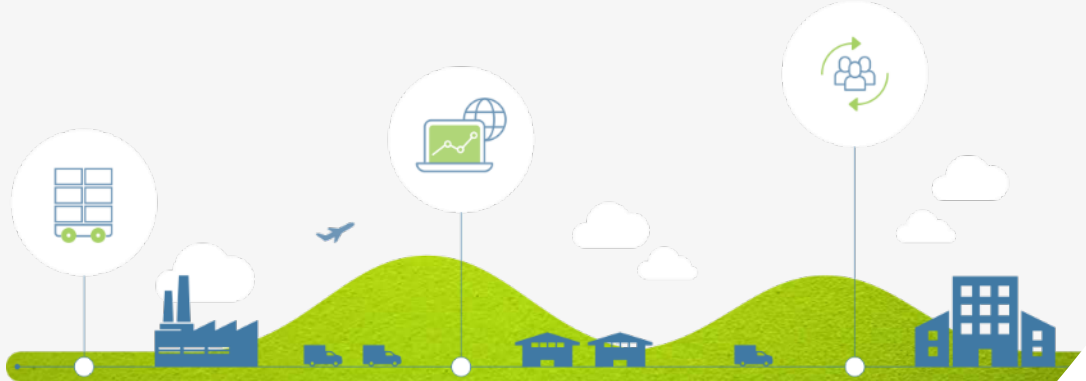
This is us

- A reliable partner who understands the trends and listens to your issues
- A global player on the load carrier market
- An innovative partner who can develop new solutions
- A company who provides high quality and durable solutions
- A supplier with a large portfolio and worldwide delivery capabilities

K.HARTWALL

Make the next Smart Move in logistics

K. HARTWALL OY AB
Kay Hartwallin tie 2
01150 Söderkulla, Finland
Tel. +358-9413 1833
contact-khw@k-hartwall.com



K.HARTWALL